

# 25 hours Hotels

2016

## **Our Brand Philosophy**

What makes 25hours so special? The answer lies within the very idea of the brand. Insights by Bruno Marti, Chief Brand Officer Our Brand Essentials, p. 4

## **Hospitality Analysis**

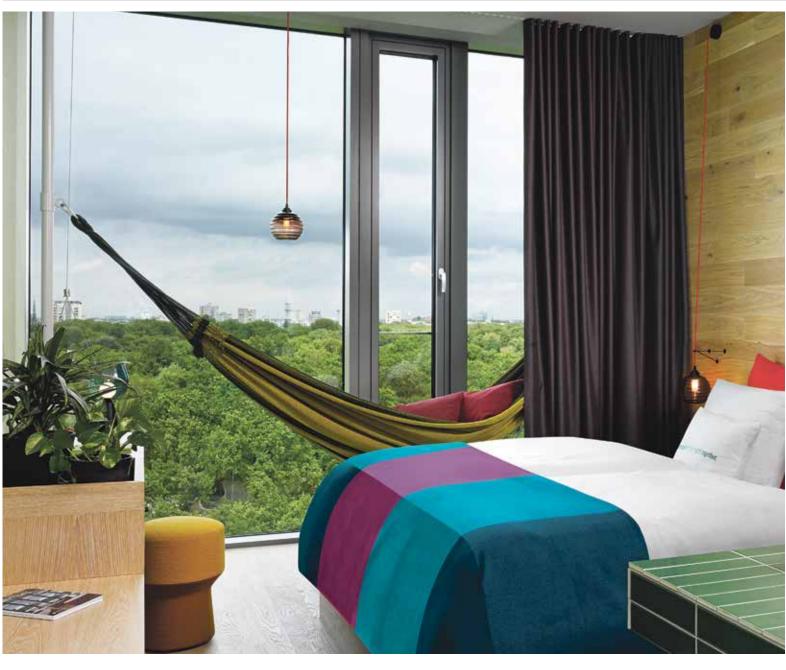
We are staying true to ourselves: Extensive studies about how the company is received reveal how 25hours is experienced by our guests Our Scientific Approach, p. 22

#### **Perfect Partnerships**

Collaborations with global partners are at the core of what we do and a key to success: Introducing Mini, Swatch, and more Our Brand Partners, p. 23

## The Headquarters

It's all in the team. Get to know some of the diverse personalities behind-the-scenes in our Hamburg HafenCity central office Our Head Office, p. 30



# **Culinary Science** Invented afresh for every hotel: Dive into our world of food and drink Our Bars & Restaurants, p. 17

# 25hours Around the Globe

Now, and into the future – mapping 25hours

# "You know one, you know none"

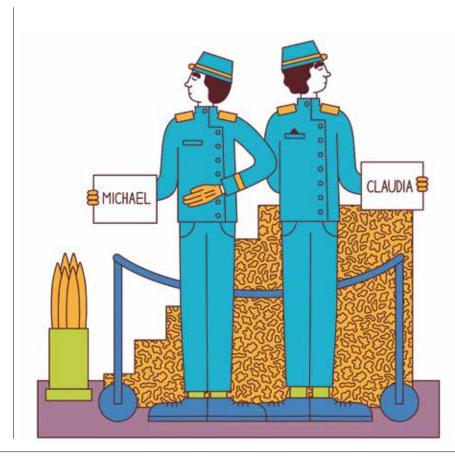
Berlin, Hamburg, Frankfurt, Vienna, and Zurich – every hotel has a unique story. Get to know our impressive portfolio Our Hotels, p. 8

# "You can achieve anything with a group of like-minded people"

#### **Christoph Hoffmann**

CEO / Co-Founder / Member of the Board

On authenticity and success. Conversations with the four Initiators Our Initiators, p. 6



From our most common guest names and the amount of pizzas indulged in to the hard facts: The growth and vibe of 25hours

25hours Hotels Illustrated, p. 26

## **Coming Up Next**

25hours Hotels is expanding unhurriedly but steadily. Learn more about exciting new locations like classy Munich and sun-soaked Barcelona. And: 25hours is even stepping foot on leisure destinations in the near future! Our Development, p. 33

## **Strong Together**

Hospitality is more than just a people business. Our constant growth would not be possible without our visionary supporters Our Development Partners, p. 38

## **Our Storytellers**

Innovative design studios and unconventional artists are the stoytellers by our side Our Creative Partners, p. 28

#### **The Perfect Hotel**

Always different but always recognizeable. At 25hours we have clear standards for our hotels but a big heart for creative re-interpretations Our Perfect Hotel, p. 35





















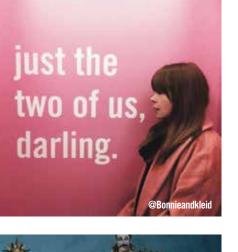




















come as you are.

# follow us on @25hourshotels



# Welcome to 25hours

IT ALL STARTED with one hotel in 2003. Today, 13 years later, the 25hours group – Kai Hollmann, Ardi Goldman, Stephan Ger-25hours-hotels.com 25hours has eight hotels in business, with even more in the works. hard, and myself have never been motivated purely by money. We're now well-established in German-speaking countries, and When we started, we were dreamers. We wanted to make beautiour company will soon employ 1,000 people. It's clear that the ful hotels, places we could be proud of, and nothing else. And if Freunde von Freunden 25hours team has grown up. Now, it's time to take stock of our we were to fail in the pursuit of that, well, we would have accept-

where are we heading? The short answer is: we're expanding. our goals, and now we ask the question: How can we make our We're exploring new cities, looking to put 25hours on the map in vision last? international hotspots like Istanbul, London, and Barcelona. Italy, France, and Scandinavia are on our list, too. We also recently 50 years' time, it should remain a fruitful, exciting brand and play founded a company in New York, which is our starting point for an active role in the hospitality business based upon what we're Director – Frederik Frede the US market. In the midst of all this, what's more important currently creating. The next 10 years will be about laying the Account Management – Tim Seifert than expansion is staying true to ourselves.

"You know one, you know none" is our motto. Each of our next to the Zoo Palast cinema. For each of our new projects, we're to know us better. We welcome you wholeheartedly. taking equal care in selecting the location – an unusual tactic in the hotel industry, where the greatest possible standardization Christoph Hoffmann is what ensures the biggest profits. But we, the four initiators of CEO / Co-Founder / Member of the Board

ed our fate, because there's no excitement in compromising your Mulackstr.26, 10119 Berlin Where exactly has 25hours arrived? And, more importantly, beliefs. However, we didn't fail. We succeeded in accomplishing freundevonfreunden.com

I want the 25hours brand to be sustainable in the future. In MoreSleep – moresleep.net groundwork for our legacy.

This publication is an invitation to understand – and truly **Creative Direction** – Dirk König eight 25hours Hotels in Germany, Austria, and Switzerland tells feel – the spirit of 25hours, and to get to know some of the outits own story – whether through its unique interior, culinary standing and inspiring personalities who make the 25hours **Editor-in-Chief** – Sharon Welzel offerings, or location. The latter, of course, is always carefully

Hotel experience so unique. I would like to invite you to be our

Editor-at-Large – Nina Trippel selected – in Berlin, we visited more than 100 buildings and reguest, because, after all, you'll be discovering the rooms we have **Photo Editor** – Robert Rieger mained unsatisfied until we came upon the Bikini House, right created. You make them what they are. Come as you are and get Writers – Effie Efthymiadi, Sylee Gore, Jonny Tiernan,

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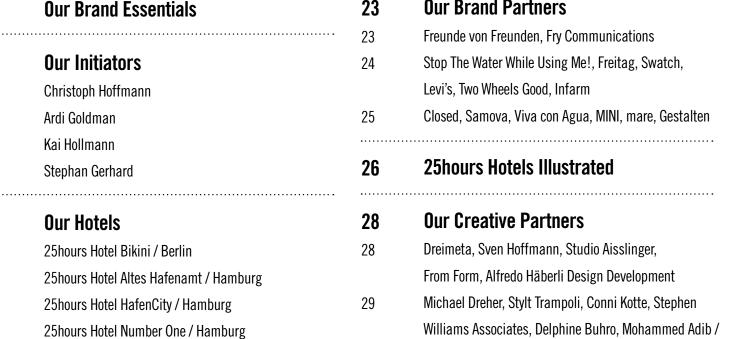
# **Content**











#### **Our Development Our Bars & Restaurants** Development Strategy – An Interview with Henning Weiss Our Perfect Hotel 25hours Goes Leisure The Boilerman Bar

20 HEIMAT Küche+Bar, Der Dachboden, Goldman Restaurant, Burger de Ville

19

25hours Hotel Zurich West / Zurich

25hours Hotel by Levi's / Frankfurt

25hours Hotel The Goldman / Frankfurt

25hours Hotel at MuseumsQuartier / Vienna

Das Esszimmer, Chez IMA, Monkey Bar, The Paris Club, 1500 FOODMAKERS

**Our Scientific Approach** 3D Marken, Fraunhofer-Gesellschaft

#### **Our Destinations**

Our Head Office

Our Development Partners

25hours Hotel Das Tour / Düsseldorf

25hours Hotel Langstrasse / Zurich

25hours Hotel L'Eixample / Barcelona

25hours Hotel Friesenviertel / Cologne

25hours Hotel The Royal Bavarian / Munich

An Interview with Florian Kollenz and Christian Zenka

# Our Brand Essentials



# **Bruno Marti Chief Brand Officer**



Masters in English Language and Literature from the University of Zurich; Graduate from the SHL Swiss Hotel Management Academy Lucerne, Switzerland

Baur au Lac Hotel, Zurich; Swiss International Air placing a clear emphasis on the guest experience – with success. Lines; Gastwerk Hotel Hotel infrastructure and design, after all, can be copied and have long : Hamburg

#### are dynamism, surprise, and a touch of exploration – all of which arise : Challenge of his job

more," says Marti, "25hours is very democratic. The target group is very : 25hours tonality to different

Guest lecturer for Strategic Marketing at the SHL Swiss Hotel Management Academy Lucerne, Switzerland

BRUNO MARTI IS responsible for the 25hours brand image, tonality, and corporate design implementation. He ensures that guest communications are conducted with the necessary eye towards hospitality across all channels, thereby decisively shaping the communications culture at various properties. Not afraid to sometimes polarize, he's been defining the brand, and the company, since 2006 when plans to portant role as well, and at 25hours, it's emphatically diverse. "What's : Adapting the relaxed expand the 25hours product were conceived.

As a young person and representative of the target group, he was commissioned to shepherd the cultural transfer of brand and product from Hamburg to Frankfurt. During the foundation phase, he promptly established a flat share where he, Henning Weiss, Michael End, and Jörn Hoppe\* ran the show at the Frankfurt hotel. The potential for further development was quickly recognized.

At the time, the mid-priced hotel segment lacked surprising, dynamic, and authentic products. 25hours stepped in to fill this niche

required in his versatile and not always predictable job. \*Today, General Manager of the Superbude Hotels in Hamburg

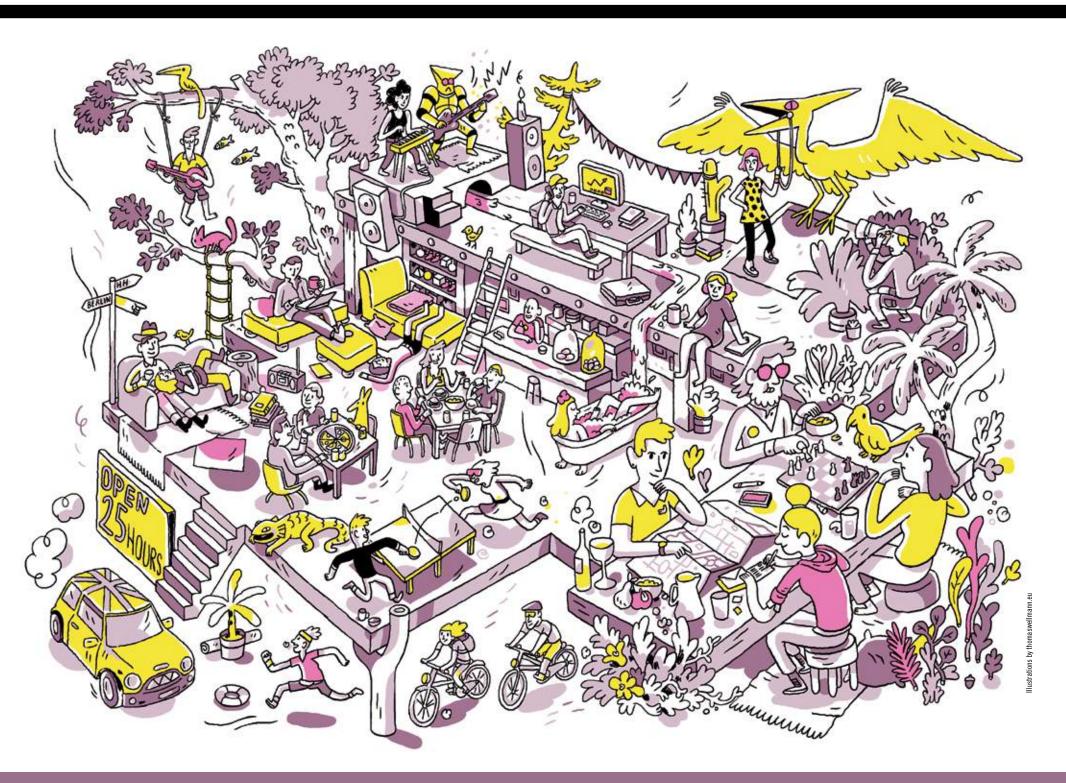
curiosity and a sense of adventure is welcome"

ceased to be unique selling points. Much more important these days

out of experiences and stories, not things. Gastronomy plays an im-

geographically and demographically different. Anyone who brings

In his daily work, Marti combines academic rigor with the humor



let's spend the night together.

#### the adventure fun. pleasure. relaxation

"Today, as in the past, a stay at the hotel demands a good deal of interpersonal sensitivity and empathy."

**Bruno Marti Chief Brand Officer** 



# real place, real people.

together with our staff professionalism. personality. quality.

# almost home.

#### the hotel stories. design. variety.



"We're very good at surprising our guests – with great communication, an eclectic design, and services you wouldn't necessarily expect in our segment."

**Bruno Marti Chief Brand Office** 



# come as you are.

for the guests democracy, curiosity, adventure.

# **Christoph Hoffmann**

CEO / Co-Founder / Member of the Board



CHRISTOPH HOFFMANN is responsible for the further development and expansion of the 25hours Hotel Group and its brand. He enthusiastically evaluates hotel premises, always with an adventurous glimmer in his eye. With local partners, he develops tailored hotel products for nomads, daydreamers, and night owls who are looking for a change from the gray city streets. In 2005, Hoffmann and his partners Kai Hollmann, Ardi Goldman, and Stephan Gerhard (Treugast Solutions Group) founded 25hours to bring the successful Hamburg-born hotel concept to lucky cities across Europe and beyond. In a frank and lively conversation, Hoffmann shared his insights into today's opportunities for hoteliers and let us in on how a free-wheeling, unconventional hotel concept can encourage closeness and keep guests coming back for more.

Ardi Goldman

**Co-Founder / Creative Advisor** 

#### Travel is your business. Tell us about a place you've visited that's inspired you.

New York City is the fertile ground I draw on when I'm in need of inspiration and energy. The openness of the city never fails to enchant me. I moved there as a young man, and I left Manhattan having learned a couple of lessons: Think big and be open-minded. New York is a microcosm of what the world can create, and as such, it can help you to better understand it.

#### What cities best represent the 25hours philosophy?

surrounding environment – from the neighborhood and the locals, to the city and its spirit – are vital in bringing a 25hours location to life. A diversity of creative inspiration is necessary. We need the freedom to work with creative people to make something beautiful and we need the operational backbone to ensure these processes run smoothly and effec-

The experience of our hotels doesn't take place in a vacuum. The

tively. Paris, New York, Istanbul, and Copenhagen are just a few of the cities that would support the magic we try to create and motivate us to do great things. With the right collective, the sky is the limit.

#### How do you gauge which new locations are right for a 25hours

It's all about trust, intuition, and partnership. You can achieve anything with the right group of like-minded people. And when we have the right people, we know we

can bring a new story to life. New locations evolve organically. magical moments are affordable if you have a genius on board There is no master plan to be followed routinely. Instead, our expansion process is a little anarchic. We do best in places with a creative pool of people who will take the 25hours philosophy and fertilize it to make a new home for our guests.

#### So it's essential to operate in places that inspire you?

Absolutely – and this doesn't just apply to cities. The 25hours concept would translate well to the leisure segment, and we are exploring locations both on the water and in the mountains in order to make something surprisingly new.

#### You've created a brand with a unique and compelling definition of luxury. How do you understand this term?

Luxury is about giving our guests a place where people from all over the world can meet and feel at home. True luxury is staying in a place where you feel comfortable and inspired. The size of your room alone doesn't matter, what matters is how inspired you feel when exploring the property. It's not about gold-plated faucets or staff members who speak according to a script. For 25hours, luxury is about a genuine connection to our guests. Accordingly, our employees have a lot of freedom to be themselves; they are empowered to express their true personalities.

ARDI GOLDMAN is known as an orchestrator

of city architecture in Frankfurt. With a diverse

range of projects, he is always able to create

cosmopolitan color in liveable and endearing

architecture and he still manages to take end

users seriously. As a developer of both Frankfurt

hotels, Goldman is a central figure for 25hours

in the city. He draws his inspiration from urban

areas and offers support throughout the im-

plementation of his ideas. Having this hands-on

approach blurs the boundaries between enjoy-

Being a "neighborhood producer" sounds like a dream job.

When it comes to the streets. I'm a realist. I'm not coming from

the top. I come from the bottom. I've worked my way up through

the social classes, and I've learned about life in all its many facets.

My life and my career have grown out of an attitude. I spent a lot

of time thinking about what hospitality is. Part of my childhood

lived in Israel, and in Mediterranean countries hospitality is

nugely important – doors are always open, families are large, and

ospitality is the center of everyday life. And of course, it's at the

Just as vital, is the courage to dream. There is a wonderful

saying: "If you lack the courage to dream, you lack the strength

o fight." Each of our hotels is built on dreams and a fight. We

don't have a formula like some hotel chains who simply duplicate

a successful concept. Each of our hotels is a challenge because

each one is built on a new concept, a new story we're writing.

How do you know when you've got a story worth telling?

It has something to do with the fact that four of us partners -

Christoph, Kai, Stephan, and myself – come together with four

very different stories to tell. We have a lot of experience, and we

walk through the world with our eyes wide open. These are often

the starting points of our stories. The four of us are like a river:

We flow. And we never know exactly what lies around the next

bend. But we know that we're in motion

ment, construction, design, and art.

Tell us more about what you do

neart of the hotel industry too

#### More and more hotels, whether the Soho House or Ace Hotel chains, are offering a personal take on a place to stay. What are you offering that's new?

We always work based on where a hotel is: Each time, we make something new. A homogenous concept can be easier to imple- : **Previous employer**: ment, but is also less interesting. The building itself, as well as its surroundings, determine the spirit of each new hotel. After all, hotels aren't static places. Guests fill the rooms you have : designed, interact with the staff you have hired, and make the

#### You once mentioned that the hotel industry is confronted with two opposing trends. What are they?

There are two opposing impulses at work, towards the low tech and the high tech. On the one hand, hotels have to become more efficient and offer their guests reliable technological support.

which encourages a move towards : by Rolling Pin standardization. On the other hand hotels have to offer their guests something that has nothing to do "It's all about trust and with efficiency: to wit, an unforgettable moment. Time off has never partnership. You can been so important, even for the siness traveler. achieve anything with

#### So the challenge you're facing is balancing efficient performance with a generous range of unique

The two go hand in hand. Efficient performance might require investment in infrastructure whereas who knows how to create them.

#### Is it tricky to provide luxury while staying true to the 25hours principle of offering value for money?

A spirit of generosity has always motivated us. We have to maintain the balance between efficiency and generosity. We want there to be a healthy balance between what we give our guests and what they pay us. Part of what distinguishes us is knowing when to spend and when to save money. Lighting is a great example. Old-fashioned light bulbs and candlelight are essential to creating the atmosphere we want to offer; sparing resources on atmospheric details would be an affront to our guests.

#### What are your goals looking forward?

the right group of like-

minded people."

The next 10 years are about laying the groundwork to form our legacy, all the while having fun and creating inspirational moments

Now that 25hours is moving outside of German-speaking

countries, do you need to translate any elements of your

Do you need to translate love? Love has no translation – it works

the Picassos of the hotel industry. He could paint anything. And,

I know the restaurant is at the heart of every hotel. What

Our restaurants aren't just about ingredients, they're about ideas

too. Gastronomy alone isn't enough. I need a philosophy. And

that means we don't offer up gastronomy, but "gastrosophy."

Tell us more about the common themes of your restaurant.

of each hotel and each restaurant is different, and yet united by

Parents would never name a favorite child. But between us.

which restaurant in the 25hours family do you love the best?

Berlin is probably our most successful product. The fantastic mix

blending Moroccan and Israeli influences, is wonderful. But every

world you would have drinks at the Monkey Bar (Berlin), share

an appetizer at NENI (Berlin), have your main course at Das Es-

szimmer (Hamburg, Number One), and eat dessert at HEIMAT

Kitchen + Bar (Hamburg, HafenCity)

restaurant has its strengths, and we love every baby. In a perfect

of flavors at NENI – vegetable-heavy, fresh, and full of flavor –

the world needs, and what has us excited at that moment.

our common energy. What we create is based on what we think: Awards

makes the 25hours restaurants magnets for locals?

the world over. And our concept works all over the globe. We are : Previous employers

We don't have any common themes. Our leitmotif is that we : opment of the Cargoport

haven't got a leitmotif. Everything is invented afresh – the core : (Lufthansa Cargo), Frankfurt

like him, we want to make the world a happier and more colorful  $\,:\,\,$  Self-employed

stock Resort, Switzerland; The American Colony Hotel Jerusalem: New World Travel, New York; Hotel Louis C. Jacob, Hamburg

Reconstruction of the former

(Diamantenbörse), Frankfurt:

U.F.O. Building with Cocoon

Club, Frankfurt; new devel-

Architecture awards:

Union Brewery, Frankfurt:

new development of the

AFTER TRAINING as a chef, Kai Hollmann completed an apprenticeship in Hotel Management at a time when Pan Am and the Iranian Shah were still shareholders of hotels. At 24, he was named Manager of the Hotel Hafen Hamburg, making him the youngest hotel manager in Germany. Today, he can look back on a 30-some-year career in various jobs at numerous hotels. In short, Hollmann embodies Hamburg at its best: focused, measured, polite. But wait a second, there's one thing that's not so typical: This man has a seriously pioneering spirit. It was that spirit that laid the foundations not only for the first 25hours Hotel – the Number One in Hamburg – but also for the other Fortune Hotels namely Superbude, The George, and Gastwerk Hotel Hamburg. Here,

Hollmann tells us about the creation and philosophy of the 25hours Hotels.

#### The first 25hours Hotel opened in 2003 in Hamburg. Since then, you've reproduced the concept across Europe and will soon venture into the United States. But let's go back to the beginning. How did you end up in the hotel industry?

**25hours Hotels** 

At 18, I dreamed of opening a restaurant chain. But during my training as a cook, I realized that hospitality could be more exciting. I very deliberately began at a private hotel – the Hotel Hafen Hamburg – and not a chain. After my apprenticeship, I started right away as Assistant Manager and then ran the hotel for 16 years as General Manager.

#### You could have gone on like that forever...

When I turned 40, I wanted to finally become independent. Hence the idea for Gastwerk Hotel Hamburg, a hotel in an old gasworks. It opened in 1999 and was an instant success: Right off the bat we had an occupancy of 80% and were the first member of Design

#### And you soon won prizes as well. In 2003, you were named Hotelier of the Year. So how did you come up with Number One, the precursor to the 25hours Group?

During meetings, I always looked out at an office building that I couldn't get out of my head. I wanted to do something consciously different than Gastwerk Hotel Hamburg. On the one hand, to avoid cannibalism, on the other, to democratize the hospitality

#### That sounds very political...

The idea was more to make a design-oriented hotel for younger people that was different from, say, Motel One or Ibis, hotels with a more minimalist look. From the beginning, we were attached to the idea of the '60s and '70s, with a club location and a living room, and we sought partners accordingly, ones who fit into that world. In fact, we received immediate commitments from all the companies we approached – Mini, for example. That was a great

## So why did the hotel expand? That wasn't originally what

At first, we considered the franchise idea, but in the end, we didn't want other people to take over the concept and then not develop it the way we had in mind. The turning point came when I met Christoph Hoffmann at the hotel bar. In fact, he wanted to create a new design hotel, but I was ultimately able to convince him of the 25hours concept. He brought us together with Professor Stephan Gerhard, and then we sat down for a phone call with Ardi Goldman and developed the 25hours campaign in an hour.

#### How do the big expansion plans - a new hotel in Munich, additional hotels in Hamburg and Zurich, and many letters of interest - affect the original idea?

We're still not interested in making it a chain. It's always more appealing to develop something new, something distinct, at every new hotel. The individual property is always the focus. I'm the one, after all, who coined the phrase, "You know one, you know none." Every hotel is its own stage on which a new story plays

#### How do you assure that the concept is preserved? We take the time we need. And then sometimes I'm the one who

puts the brakes on certain processes. I think that's the best way to avoid overly rapid, unhealthy growth, to avoid rushing things. We could have signed twice as many contracts by now! Still, it's

#### the perfect moment for our idea, and, of course, we want to use : **Born** that. But we remain selective so that we have the freedom to play out our concept differently each time.

#### Is there an overarching theme that captures everything

We're not classified, but we're seen by the market and the competition as a four-star product, an innovative lifestyle hotel -Budget de Luxe, I'll call it. We're not a typical design hotel, after all. Our concepts are meant to tell stories. And most importantly, we've returned to the idea of the grand hotel: incorporating the city, the neighborhood, into the hotel, and also in small stories. At our hotels, there are always incentives to linger beyond the

#### Now more generally: What makes a good hotel?

A hotel should be like a night at the theater or an evening in a good restaurant - something special. At 25hours, the focus is not just the overnight stay, but all the other charms that one encounters at our hotels. That can include, say, a breakfast that you

includes the staff, who are always on hand when you need something. Their attentiveness is part of our success. The guests respond to this togetherness and to the integration of the neighborhood. We want them to have the feeling of being embraced. And we want to deliver all that at a fair and reasonable price, as part of

But the starring role at 25hours is played by people, and that

Here's a great compliment I once received from some older guests: At 25hours, you feel young again for a weekend. That's just what a good hotel should be!

Previous employers

#### burg; Hotel Hafen Hamburg

Founder of Fortune Hotels; Several real estate projects such as the planning of an entertainment hotel in Hamburg with a whole floor iust for kids

Hotel InterContinental Ham-

Hotelier of the Year, 2003 by the AHGZ; Entrepreneur of the Year, 2008 by the

## **Fortune Hotels**

Fortune Hotels encompasses all Hamburg-based hotels that were developed under the leadership of Kai Hollmann

Gastwerk Hotel Hamburg 25hours Hotel Number One Hamburg 2008 Superbude St. Georg

The George Hotel Superbude St. Pauli 2012

Planned opening of Superbude 3 in St. Pauli Planned opening of Besucherhaus HafenCity with Gerrit and

Frederik Braun, founders of Miniatur Wunderland, and Prof. Norbert Aust, CEO of Schmidts TIVOLI GmbH

# **Stephan Gerhard**





IN ALL HIS BUSINESS activities, born-and-raised Stuttgarter Prof.Stephan Gerhard is guided by good Swabian virtues. He knows the international hotel industry better than almost anyone, and his Treugast Solutions Group, founded in 1985, is one of Europe's leading consultancies in hospitality, catering, tourism, and the leisure industry. With parent company Solutions Holding as a shareholder in the 25hours Hotel Group, Gerhard is active as a partner and consultant, operating in a forward-looking manner and expanding on a promising niche in the hotel industry. He also shares his knowledge as a Professor of Hospitality Development at the Fachhochschule des Mittelstands Schwerin / Baltic College.

#### What's the story behind 25hours' success? We never set out to create a hotel chain – we wanted to make a

brand. That's a very different approach right from the start. We have no Head of Marketing, but a Chief Brand Officer. From the very beginning, everything we did was in service to the 25hours orand. which we wanted to fill with a DNA: with a life force. Also. four totally different characters came together here: hotelier Kai Hollmann, marketing man Christoph Hoffmann, creative mind Ardi Goldman, and myself, the numbers man – a good mix that surely accounts for some of the brand's charm.

#### To address you as "the numbers man": Aren't the greatest possible returns in the hotel industry promised by the great est possible standardization?

aspect was irrelevant. We just wanted to create something new, spetoday, calculations and cost synerprefer to spend money on things

More and more guests want a hotel to feel personal. Everyone thinks of him, or herself as unique and wants a corresponding place to stay. The keyword is individualization. To meet this demand, we have to build hotels for very narrowly focused target groups – or style groups, as we call them – not for everyone, as we did in the past. I'm also thinking here, for example, of hotels for seniors, women's hotels, treehouse hotels, or accommodation for dogs. Hotels are no longer just places to sleep.

#### With 25hours, you address many trends that primarily affect young audiences. Do you have a plan for the demographic to

Again, it's more about style groups than target groups for us. At our hotels, a 30-year-old architect might meet a 60-year-old designer - both wear turtleneck sweaters and wool caps, and both

are cool. It's not about age. Because of the value of the products: **Born** and the quality of the hotels, we don't just attract young people. but also those who feel young or want to feel young. We're evolving with the needs of our guests and at the same time working to

favorites like Paris, London, and New York, of course. We look for

locations that suit us.

practice quite nicely.

new. That idea is always with me.

"We're evolving with

the needs of our

guests and at the

same time working

to remain casual, yet

avant-garde."

# graphic markets?

What about your activities be-

We were the best World Cup camp

piece of soccer history. But that's

iust one side. In my capacity as a

consultant, I'm involved in very

different types of projects. We ad-

vise both a mountain inn with po-

nies and donkeys, and a 2,000-bed

resort on the Baltic Sea. It can range

from five-star hotels to run-down

I'm also a Professor of Hospital-

ity Development. In my teaching, I

focus on the development of des-

tinations, gastronomy, the hotel

properties in bankruptcy.

industry, and leisure facilities. Here, I can combine theory and

of Silence) near Frankfurt am Main, where it's all about monastic

seclusion with a degree of comfort. Another project is the Grätzl

Hotels in cooperation with Urbanauts in Vienna. There, we con-

vert empty shops, equip them with chic furnishings, but at the

same time preserve the histories of the original shops - unique,

but still highly modern. In short: Both with 25hours and many of

my other projects, it's about the aspiration to create something

One exciting current project is the Campus der Stille (Campus

of all time and really did write a

Cup resort Campo Bahia...

sulting directly after his On the one hand, there are emerging markets like Asia, Brazil, South America, and upcoming markets like North Africa, especially Tunisia and Morocco. But 25hours isn't really concerned with that. We're interested in the hotspots of the world, no mat-

#### Involvement in more than ter what continent they're on. Milan, Copenhagen, Stockholm, and Amsterdam are cities that interest us, alongside all-time

20 different projects e.g.: Gravity Lab in Munich; Arcona Hotels & Resorts Snow Dome Bispinger

#### yond 25hours? Among other things, you co-created the World

Hotelier of the Year, 2011 with Treugast Solutions

Kai Hollmann

**Co-Founder / Chairman of the Board** 

# Professor Gerhard, you've been on board since the beginning

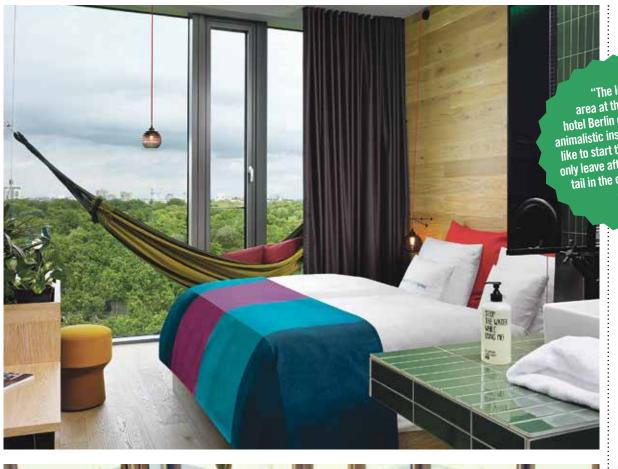
# In the early stages, we didn't have to live off of 25hours, so that

cial, and different - with individuality at the forefront and the hotel group in the background. Even gies are not so much the focus. We that please us aesthetically - like beautiful floors, for example, even when they're far too expensive simply so that the overall concept

#### You not only support 25hours with your knowledge, but you also advise other companies through Treugast Solutions. In your view, what hotel concepts have good prospects?

# change, or does that not matter?





# **25hours Hotel** Bikini / Berlin



Schoszberger, the Bikini House was the architectural expression hotel fully engages with its location to tailor an authentic expeof a new attitude to life, hallmarked by dynamism, freedom, and rience for its guests. The various lovingly designed spaces provide optimism. This architecture – coupled with the building's unique a retreat from the urban jungle and offer individuality, flexibility, location – also gives Bikini Berlin its identity for the future. With and aesthetic appeal. This destination is firmly on every designits 149 rooms, the 25hours Hotel Bikini Berlin has formed part of lover's radar.

"We always wanted to open a hotel in Berlin," says a delight-

garten park and Berlin Zoo on the other." As at the other 25hours Built in the 1950s by the architects Paul Schwebes and Hans Hotels, local sources of inspiration play a key role in Berlin. The

#### Number of Rooms

#### Architecture

Hild und K Architekten GmbH & Co. KG

Paul Schwebes / Hans Schoszberger

#### Interior Design

Studio Aisslinger

#### • Investor, Developer & **Current Owner**

Bayerische Hausbau GmbH & Co. KG

#### Awards

**European Hospitality Awards** Best Hotel Bar (2015)

BAYERISCHE HAUSBAU, founded in 1954 in Munich, combines Bayerische Hausbau focuses on major projects in commercial the two business segments of development and all real estate and residential areas in core urban locations in Germany. With a activities of the Schörghuber Corporate Group. These include real estate portfolio valued at around €2.5 billion, Bayerische classic property development activities, portfolio, asset, and Hausbau holds a leading position, with its core market in Munich.

property management for its own investment properties.

"Fortunately, we found 25hours as a tenant, which presents itself here as a wonderful design hotel that engages with its surroundings – both the

Dr. Jürgen Büllesbach

Chairman of the Managing Board Bayerische Hausbau

city and the zoo."









Rooftop restaurant and bar with a panoramic view

"The people at Bikini are masters of their trade and Werner Aisslinger, their designer, has a firm understanding of Berlin."

Writer and journalist Stuttgarter Zeitung and Die Zeit, about her visit at 25hours Hotel Bikini Berlin

how much they feel at home staying at 25hours. Despite the relaxed atmosphere, we stay true to story and the romanticism of these hotels without the high price. The dimensions of luxury have changed: Once it was five-stars and chandeliers, whereas today it can be a relaxed tone, eclectic interiors, and free bikes to rent. Developing 25hours wasn't strategic: it was anarchistic, democratcoming hotels and we want to preserve and care for the treasure we already have. But first we would like to invite you on a trip into the world of 25hours Hotels.

25HOURS IS A novel hotel concept that seeks contemporary answers to the needs of an urban, cosmopolitan audience. The hotels can be found in Hamburg, Frankfurt, Vienna, Zurich, and our admiration for classic grand hotels and their proper values. The idea is to re-establish the

Following the motto "You know one, you know none," each and every hotel is designed according to its location – or neighborhood. Each hotel has its own spirit and special highlights, like the rooftop sauna with harbor views in Hamburg, the in-house Woodfire Bakery in Berlin, and the ic, and collaborative. We are striving to keep this spirit of authenticity and uniqueness in our upcommunal Kitchen Club cooking space in Zurich.

Visiting one of the locations makes you want more and makes you hungry to hear the stories of the other hotels. This can be seen through the excellent feedback of our guests, enthusing about

of Berlin Located in the emerging west, bustling with culture and entertainment options Hammock corner created by Bless General Manager 25hours Hotel Bikini







## **25hours Hotel**

# Altes Hafenamt/ Hamburg

THE OLDEST BUILDING in HafenCity's city quarter was just reincarnated as the 25hours Hotel Altes Hafenamt – the youngest member of the 25hours family.

The former harbor office of Hamburg's HafenCity opened in March 2016 in close proximity to the 25hours Hotel HafenCity. design objects Around 45 new hotel rooms, a restaurant, and a bar popped up within the walls of the building, which dates back to 1885/86 and opens onto a pedestrian boulevard – the very heart of HafenCity.

Like the neighboring 25hours Hotel HafenCity, Altes Hafenamt stays true to a maritime theme that Dreimeta design studio conceptualized and executed in authentic and loving detail. Back in a matter of time that the internationally acclaimed eastern the day maps were drawn at the Hafenamt (Port Authority), and it was also there that fishermen would tell their stories once back from their adventures around the world. This biography and the together an expertly tailored food and beverage concept for this sensible use of the old brick structures underlies the interior precious location. design. The rooms are called "Stube," an old-fashioned German

Number of Rooms

#### Architecture

Bolles + Wilson GmbH & Co. KG

term describing a cozy communal space. At 25hours Hotel Altes Hafenamt, historical details were carefully maintained and creatively reinterpreted: Unusual materials exist in perfect symbiosis alongside nostalgic collector's pieces and contemporary

Appreciation for high quality, authentic experiences and outstanding hospitality is in the DNA of 25hours. Inviting the renown The Boilerman Bar to open a second branch at Altes Hafenamt is case in point. Next to The Boilerman Bar stands the restaurant, NENI. After opening in Vienna and Berlin it was only Mediterranean dishes of Israeli chef Haya Molcho would delight Hamburg travelers. 25hours does guests this favor and brings

#### Interior Design

Dreimeta, Armin Fischer

#### • Investor, Developer & **Current Owner**

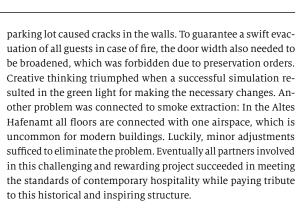
Groß & Partner mbH **HPV Hollmann & Partner Gbr** 

#### Spotlight

were a real challenge for the classified property, but the unique building was worth fighting for especially given the views of the push and high-pressure injection after digging in the underground to this historical and inspiring structure.

IN 2001 the Altes Hafenamt was classified as a historical monuand high-rise office blocks among its new neighbors. A few changbe be broadened, which was forbidden due to preservation orders. es have made this possible: The harbor office used to operate at Creative thinking triumphed when a successful simulation re-4.6 meters above sea level, whereas the new HafenCity is elevat- sulted in the green light for making the necessary changes. Aned on dwelling mounds at 8 meters above sea level, ensuring other problem was connected to smoke extraction: In the Altes ample protection against flooding. Security standards overall Hafenamt all floors are connected with one airspace, which is sufficed to eliminate the problem. Eventually all partners involved Speicherstadt, a UNESCO cultural heritage that could be offered in this challenging and rewarding project succeeded in meeting from the rooms. Its foundations had to be restabilized with direct the standards of contemporary hospitality while paying tribute

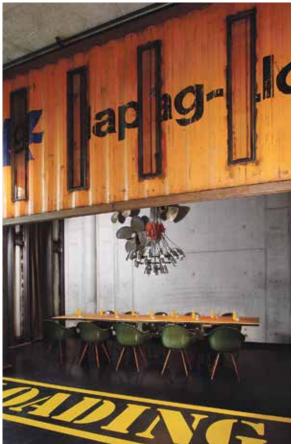








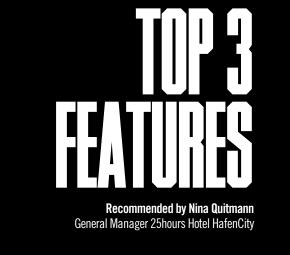






## Spotlight

ON AN AREA of 157 hectares on the Elbe waterfront, a vibrant district with a singular maritime flair has been taking shape since 2003. HafenCity, Europe's largest urban development project, has expanded Hamburg's city area by 40% while combining work life, residential havens, culture, and leisure. Already poised with numerous landmarks, the area boasts the impressive Elbe Philharmonic Hall designed by the renowned Swiss architects Herzog



Authentic shipping container for private meetings

Rooftop sauna with harbor views

Vinyl room filled with iconic records

**25hours Hotel** 

# HafenCity / Hamburg

WHEN LOOKING to drop anchor in Hamburg, the 25hours Hotel HafenCity is the perfect spot.

quarter, the Speicherstadt district around St. Katharinen, and the references to imported and exported goods, high shelves are used hyper modern HafenCity. This unique location inspired the build-for the wall coverings, and stacks of oriental carpets are an inviting's creators to interpret the contrasts of harbor and sea; of ing spot to relax. HEIMAT Küche+Bar serves as the hotel's laid-back homesickness and wanderlust. Just like any seaman's home in a restaurant, offering the crew's favorite dishes cooked with ingreforeign harbor, the cabins are set up to be warm and comfy. Ele-dients of certified origin. "Home is not a place, but a feeling," says ments and materials from the shipbuilding industry are interpreted with a wink and held together with sailors' rope. Woven a nating from the entire space show what the aforementioned into the wallpaper of the guest rooms and displayed in long feeling is all about. Depending on the time of day, a relaxing format in the cabin's logbook, are stories by 25 seafarers from lounge or a pulsating bar eagerly await guests and aim to be the around the world whose dangerous passages, romantic rendez- core of all "onboard" activities amidst naval interior details. Don't vous, and painful farewells were then drawn by Berlin-based hesitate to rock the boat! llustrator Jindrich Novotny.

In contrast to the hotel's living area, the ground floor – complete with a lobby, restaurant, and bar - presents the raw and

more industrial world of harbor living. Contemporary allusions to the harbor life accomplish a singular maritime flair. Elements The hotel sits at the border between the traditional harbor from warehouses and container terminals are combined with

#### Number of Rooms

Architecture

Böge Lindner K2 Architekten

#### • Interior Design

Conni Kotte Interior Stephen Williams Associates GmbH

Investors

Groß & Partner mbH SNS Property Finance BV **ING Real Estate** 

#### Developer

Groß & Partner mbH

#### Current Owner

Hines Immobilien GmbH

#### Awards

European Hotel Design Awards Best Lobby and Public Areas (2012)

Hotelforum at Expo Real Hotel Property of the Year (2012)

HINES IS A privately owned global real estate investment firm extensive experience in investments across the risk spectrum founded in 1957 with locations in 185 cities in 19 countries. The and all property types, and with a pioneering commitment to firm's current property and asset management portfolio includes sustainability, Hines is one of the largest and most-respected real

511 properties, representing over 16 million square meters. With estate organizations in the world.

"Guests acknowledge a certain recurring effect when they stay at one of the hotels in the group. Unlike other brands, this effect does not create uniform spaces, designs, and objects, but rather individual concepts, generated by their specific location."

Christoph Reschke

Co-Senior Managing Director Hines







# Number One / Hamburg

AS THE NAME IMPLIES, 25hours Hotel Number One is where it all started – this is 25hours Hotels' mothership. Vitality, witty transformed into rooms prime for urban explorers. This modern design and affordable style lie at the core of the hotel's unmishideaway expertly blends nonchalance with curiosity in a fresh takable identity which is infused with a groovy, retro touch. Nothing says '60s and '70s like cheerful colors, lavish patterns, and kaleidoscopic details. With the beach next to river Elbe and the bustling district of Ottensen on its doorstep, this is the ideal base for all big city lovers in northern Germany's creative and coolest burgers straight out of an Airstream trailer. entertainment capital.

Housed in a former 1950s office block in Hamburg's Bahren- as an acknowledgement of the zeitgeist and as a colorful mirror feld district, Number One is a dynamic and rather surprising of contemporary lifestyles. The space's goal is to inspire creative addition to the west end of the city, where a large gasworks used to keep the lights on throughout Hamburg Altona. Each of the tion. Returning to the roots of one's identity has never been public rooms flows seamlessly into the next, generating a communicative atmosphere throughout the entire hotel. Here, the

And let's not forget the powerhouse Burger de Ville that offers the Number One is a clear reminder that 25hours was created people who love lightness, design and, above all, experimenta-

Number of Rooms

128

#### Architecture

Thomas Lau & Mark Hendrik Blieffert **HPV Hamburg** 

Interior Design

Dreimeta, Armin Fischer Sibylle von Heyden

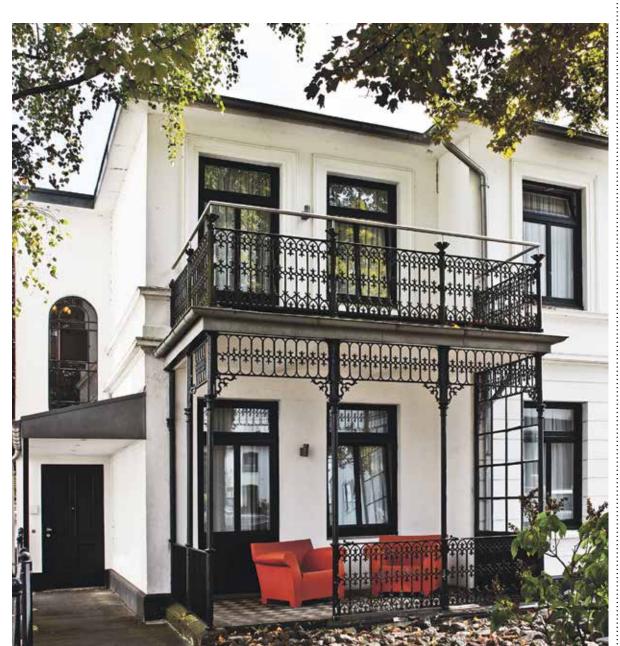
Investor, Developer & **Current Owner** 

HPV Hollmann & Partner GbR

#### Spotlight

garden ready to host a large group of people for longer stays. The colleagues. villa featuring 3 M rooms and 2 XL rooms is the perfect location

IN A SMALL, old villa opposite the main building is a completely for casual weekend trips with friends to Hamburg, a future stag self-sufficient guest house with a kitchen in each room and a party or hen night, family excursions, or a company project with









Communal vibe for friends, family, or business associates in the guest house

Lively '60s and '70s retro touch throughout

Fast food de luxe from Burger de Ville's Airstream trailer











Kitchen Club's communal cooking space

Top-floor sauna with a view of the Uetliberg mountain

Set in the heart of the creative hub, District 5



# **Zurich West / Zurich**

BEYOND CHOCOLATE, fine watches and finance, Zurich is a city and a sharper view when walking through the rooms – there are with countless other exciting attributes. The 25hours Hotel Zurich surprises everywhere. It's 25hours through and through, but with West boasts a vibrant style that's deeply rooted in its surroundings its own little wink and a dip in the paint jar, the hotel is riddled and the developing character of the area. Playful references to the with artistic interventions, innovative elements, and joyous city's sights and secrets compose a mixture of lively nuances, energy. What you shouldn't miss: the view of Hard Turm Park and authentic local flair and a homely ambience. Embodying the the stunning terrace. Up past the opulent free-standing steps is hotel company's signature tongue-in-cheek humor, the 25hours the event area, a relaxed atmosphere which includes the Kitchen Hotel Zurich West never takes itself too seriously.

formerly abandoned industrial quarter that has undergone an like an eagle's nest offering a breathtaking view of the city and impressive overhaul in the past few decades. What was once the the Alps in the distance. Buzzing with life and teeming with eye antithesis of idyllic, is now considered a cultural melting pot and candy, this is a place of authentic conviviality and positive vibes. the capital's trendy core. The hotel has made it a point to connect with the location. The interior becomes a mirror of the city. A tilt of the head, a change in perspective, a look behind the curtains,

Club: a fully equipped kitchen that's perfect for cooking classes Surrounding the hotel is the creative hub of District 5, a and parties, in an extraordinary setting. At the top, the sauna is

Number of Rooms

Architecture

ADP Architekten GmbH

Interior Design

Alfredo Häberli Design Development

Investor & Developer

Hardturm AG / Halter Unternehmungen

Current Owner

Credit Suisse AG

Awards

European Hotel Design Awards Best Café and All Day Dining (2013)

"My job for Zurich's 25hours Hotel has been the most complex interior design project in my 20 years as designer. With this I have combined my best known products with new ideas developed especially for 25hours."

> Alfredo Häberli Founder Alfredo Häberli Design Development

"An exceptional hotel: cool design, casual atmosphere, and always surprising creativity combined with hospitality at its best."

**Balz Halter** Chairman of the Board of Directors Halter Unternehmungen

"We are glad to be part of the growth of this exciting hotel operator."

Christophe Piffaretti Fund Manager Credit Suisse Real Estate Fund Hospitality







# The Goldman / Frankfurt

IN THE HEART of Frankfurt's bustling Ostend district, 25hours Hotel The Goldman is fitting for urban nomads who seek the right gestures and lavish detailing, stylish understatement is the order of the day. The hotel is made up of two contrasting parts which draw their inspiration from local and international personalities. Through intriguing stories of trailblazers in various cities around the world, Frankfurt is presented as a vibrant metropolis.

in the best of both worlds, it forges a strong aesthetic liaison between its feminine and masculine wings: the old and the new. The hotel feels at home in an area that thrives on its dichotomies and has a finger on the pulse. Here, modern architecture rubs

shoulders with the area's rich industrial heritage; traditional beef sausages meet gourmet dining; and fans of the Frankfurt club combination of professionalism and ease. Rather than sweeping scene are in seventh heaven. In the middle of such an eclectic mix, the hotel has become a popular meeting place for the city's style-conscious natives and a home base for young business travelers who appreciate individuality. On one side, the spacious lobby flows seamlessly into the lively Oost Bar, which serves as a lounge, bar, and venue for local artists at different times of day. Duality seems to be The Goldman's raison d'être. By indulging On the other side, it merges into Goldman Restaurant, which boasts a Mediterranean-inspired ambience and eclectic cuisine that's the talk of the town. It's just the right place to escape from



#### Architecture

Bernjus.Gisbertz.Szajak GmbH

Interior Design

Delphine Buhro & Michael Dreher

Investors, Developers & Current Owners

Ardi Goldman & Ronny R. Weiner

#### Spotlight

EAST OF THE city center is the Ostend which used to have a vibrant Jewish community. Little gold placards in the pavement, called "Stolpersteine" have been installed in memory of the Jewish victims of the Second World War.

Nowadays, the Ostend is becoming more and more popular as it is the location of the headquarters of the European Central Bank (on the site of the former market hall right next to the river). The district is developing rapidly with nice apartments by the river, cafés, and bars. The prediction is that Ostend is going to the new Westend in a few years time.



#### Spotlight

level: The Frankfurt-based artists Delphine Buhro and Michael Dreher took more than a year to furnish all the rooms in the Ricarda Jo Eidmann, and other creatives such as photographers, hotel. During this time they talked to many people, because each painters, or designers. of the 49 rooms as well as the kitchen were assigned a patron,

25HOURS HOTEL The Goldman takes storytelling to the next with a story from his or her life used as the basis for the room's design. Amongst them is magician Michael Leopold, writer



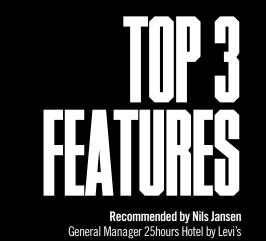


















#### **25hours Hotel**

# by Levi's / Frankfurt

AS TIMELESS and familiar as a well-worn pair of jeans, the 25hours in with urban Frankfurt to form an impossibly cool union. Hotel by Levi's in the banking and business district of Frankfurt Throughout its individually designed floors, the hotel focuses on has a crisp sense of tradition and authenticity. Situated in the fashion, design, and music from six decades of the past century. immediate vicinity of the new German head office for Levi Strauss, Fully in keeping with the 25hours ideal, the open areas on the there is no getting away from workwear, fashion, and denim. With ground floor impress with their multifunctional layout and great enthusiasm, sculptor Michael Dreher and artist Delphine easily flowing transitions. This is where guests can chat, play, Buhro fused elements of genuine handicraft with contemporary work, and quite simply – live! Besides the lounge area, you can details. The 25hours Hotel brand and the renowned fashion label hang out in the laid-back restaurant enjoying recipes from mothhave joined forces to epitomize effortless style.

at random, and yet the hotel is still playful. One of the highlights that pair of jeans and get in on the fun! A great success to date, is the liberal use of high-quality materials: soft fabrics meet coarse it's no surprise that the hotel will be expanded in 2017, which leather and bright, shiny copper. American cultural history blends means a further 75 rooms will be on offer to lucky guests.

ers from all over the world; check out the fully equipped Gibson No seam runs indiscriminately and no object is positioned Music Room; or relax on the private rooftop terrace. Jump into

#### Number of Rooms

Architecture

Karl Dudler Architekt

Interior Design

Delphine Buhro & Michael Dreher

#### • Investors & Developers

Ardi Goldman & Ronny R. Weiner

#### Awards

European Hotel Design Awards Best Lobby and Public Areas (2008)

Hotelforum at Expo Real Hotel Property of the Year (2008)

#### Spotlight

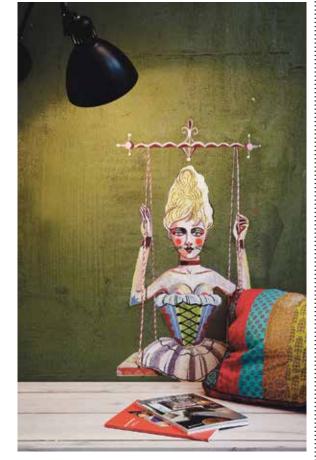
for generations. Today, the brand portfolio continues to evolve style.

THE LEVI'S BRAND epitomizes classic American style and effort- through a relentless pioneering and innovative spirit that is less cool. Since their invention by Levi Strauss & Co. in 1873, Levi's unparalleled in the apparel industry. Their range of leading jeanjeans have become the most recognizable and imitated clothing swear and accessories are available in more than 110 countries, in the world – capturing the imagination and loyalty of people — allowing individuals around the world to express their persona

> "The 25hours by Levi's with its Levi's inspired interior and rooms is an excellent ambassador, offering Levi's fans and everyone else a wonderful opportunity to experience the brand in an unexpected context."

> > **Christian Meister** Senior Manager Brand PR Levi's Central Europe









Best pizza in town at 1500 FOODMAKERS

Der Dachboden: notorious entertainment venue

Custom-made wallpaper by illustrator Olaf Hajek

vienna/at museumsquartier

#### **25hours Hotel**

# at MuseumsQuartier / Vienna

AN HONEST HOMAGE to the circus of yesteryears and its theat—and crannies, surprising elements give the space a distinctive plays with the sensations associated with the world of showman- ality, homeliness, and originality. ship. Brimming with an amalgamation of contrasts, the interiors reinterpret features commonly seen in the "big top" in a totally floor-length windows and the Director's Suite with a private  $different \, environment. \, Vienna \, has \, always \, been \, synonymous \, with \, \\ \quad terrace \, including \, an \, open-air \, bath \, with \, a \, breathtaking \, perspective.$ the performative arts, and the hotel does the imperial city justice In keeping with the hotel's love for contrasts, the 1500 FOODMAKby tapping into the tradition-steeped institution that is the circus. ERS restaurant fuses Italian with American cuisine through its It is surreal, surprising, and sexy; a place that plays with fantasies cosmopolitan pizza concept. A few steps away, Der Dachboden and the exotic. Always on the road – much like its guests – the bar has become the talk of the town with its spectacular view of hotel exudes transience and embraces improvisation and appar- Vienna and the best drinks around. "We have created an overall ent opposites. Here, the lines between imagination and reality concept which enriches Vienna's hotel scene, clearly accentuates are cheekily blurred.

A sensitive approach to interesting objects can be seen through—Hoffmann. Let the curtains roll up for unparalleled indulgence. out the rooms. Whether in full display or tucked away in nooks

rical character – that is the 25hours Hotel at MuseumsOuartier. character with a humorous take on features borrowed from the Located in Vienna's seventh district, its atmospheric concept world of spectacle. All of the hotel's rooms boast multifunction-

Special highlights include the spacious Panorama Suites with

the immediate surroundings, and offers an ideal starting point The hotel's foyer, with its kiosk and lounge, sets the tone: for exploring this fantastic city," says 25hours CEO Christoph

#### Number of Rooms

#### Architecture

BWM Architekten und Partner ZT GmbH

#### Interior Design

Dreimeta, Armin Fischer

#### Investors & Current Owners

JP Immobilien WertInvest Immobilien Management GmbH

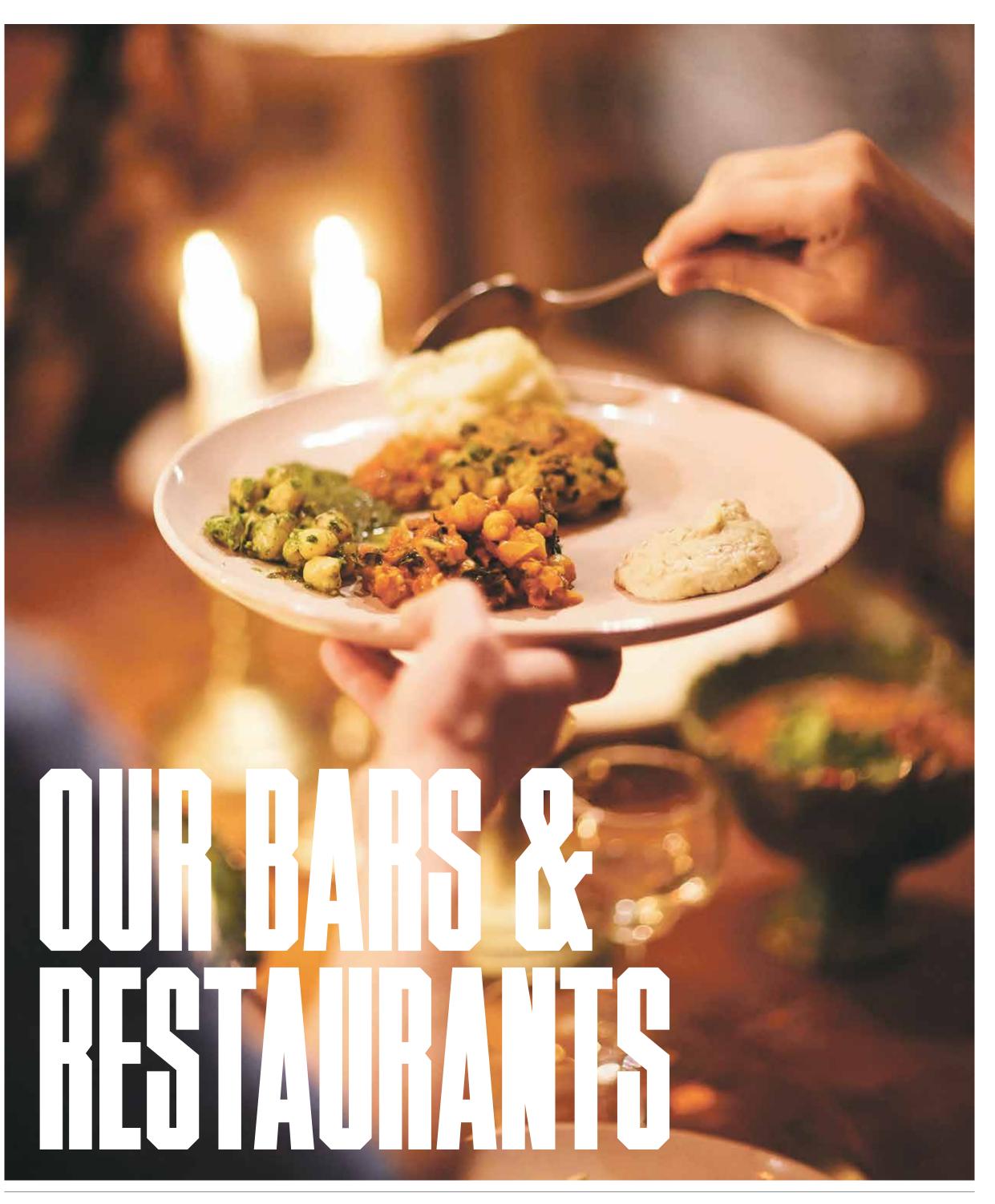
#### Developer

JP Immobilien

IMMOBILIEN GROUP ranks among the most active and most investment, development / building project organization, brouccessful players in the Austrian real estate business with 400 kerage, property management, and the provision of real estate closed deals per year and a focus on Vienna. To this day, the investment products. JP Immobilien Group is co-owner of IMV company is run by its owners Dr. Daniel Jelitzka and Reza Akha- Immobilien Management GmbH, one of Austria's biggest estate van and is therefore completely independent. The main activities management firms that represents properties over 1.3 million of JP Immobilien Group can be divided into five business areas: square kilometers.

> "To this day, the company is run by its owners and is thus completely independent. Following the principle 'Real **Estate Business is People** Business,' all our customers receive personal attention."

> > Dr. Daniel Jelitzka Founding Partner JP Immobilien



ONE CONCEPT for everything? On the contrary! 25hours has a portfolio of restaurant concepts. The most fitting concept is carefully chosen for each hotel, considering the location and the guests' needs. This strategy creates unique locations and unforgettable NENI restaurant and the Burger de Ville food truck. What we do is closely scrutinize experiences for guests; or, in the words of Ardi Goldman, "We don't have any common themes. Our leitmotif is that we haven't got a leitmotif. Everything is invented afresh - the heart of each hotel and each restaurant is different, and yet united by our overarching vision."

hotel guests, but also quickly turn into regular hangouts for locals. This, for example, happened at the HEIMAT Küche+Bar in Hamburg and also at the Monkey Bar in Mediterranean fusion cuisine at NENI, or the legendary pizzas at 1500 FOODMAKERS in Vienna, when it comes to food at 25hours, it's about having the total experience. And

it's always new, refreshing, surprising, and above all, mouthwatering. Sometimes one of our ideas is just so good that we have to replicate it, which is what happened with the concept, menu, decor, and style of the particular hotel and then adapt it to the building where we want to reproduce the idea. We strive to remain authentic and focus on being thorough rather than make hasty decisions.

The bars and restaurants at 25hours provide excellent products and a high-quality, The 25hours bars and restaurants not only enjoy tremendous popularity among culinary experience without insisting on the formality typical of other gourmet restaurants. We find that friendliness and a hearty welcome play a much more important role when it comes to making our guests feel at home. We are proud of the culinary Berlin. Whether it's a classic burger served from an Airstream food truck, eastern variety that we offer today and look forward to the new challenges we will face when creating food and beverage options for future locations. And we must warn you: Don't read the following pages on an empty stomach! Bon appetit!

NENI

Berlin, Cologne, Hamburg, Munich, and Zurich

ZA'ATAR MEETS BARLEY, cauliflower meets caraway: Chef Haya Molcho describes NENI's cuisine as "a mosaic on a plate." Arabic, Russian, and Austrian spices mix with the vegetables of Turkey and Spain; the traditional pickled herrings of northern Germany are given an Israeli twist. "My latest cookbook is called 'Balagan,' which literally translates as 'a pleasant chaos,'" she explains. "That's me – I create the chaos." But at NENI, you always feel as though you're in good hands.

Molcho, the Israeli-born head chef, moved to Bremen as a child and has lived in Vienna for years. While her husband was touring as a mime, she traveled the world with him, absorbing culinary influences from far and wide Molcho introduced Vienna to Israeli cuisine when she opened her first restaurant. She doesn't describe her cooking as Israeli though – she prefers to call it "eclectic." And just because the food is contemporary and sophisticated doesn't mean it's fussy: The dishes arrive in humble but stylish pots and pans hot from the kitchen, ready to share. Sharing is integral to her whole philosophy. She shares her work with three of her four sons Nuriel, Elior, Nadiv, and Ilan, who run the restaurants with her and whose initials gave name to NENI. The fact that the restaurants are family projects makes it less of a business and more of a home – one where everyone is invited to the table

A whole roasted cauliflower arrives hot from the kitchen in a rustic clay dish. The spicy Moroccan codfish comes a few moments later. There are big plates, generous portions meant to share; or small ones, so everyone gets a taste or nibble. The passing of dishes, combined laughter, the energy of the open-plan kitchen: NENI feels alive. The signature dishes are relaxed and unstuffy and include items like chili-spiked chickpea puree with minced lamb; and a beef salmon cut smoked with Israeli spices and topped with pickled lemons and a handful of coriander leaves. Vegetarians and chickpea-lovers will leave NENI happy after tasting recipes like the hearty sabich – a jumble of fried eggplant and hummus topped with a poached egg – which comes straight from Tel Aviv. Neon lights on the façade of 25hours Hotel Bikini Berlin spell out, "life is beautiful," and after a meal at NENI you realize the waiters and chefs have taken this to heart.

The incredible success of the restaurants made Molcho realize creating an opportunity to take a bit of NENI home would be common sense. The signature tastes of NENI are available in their unique spice mixes, which you can currently pick up in Austria. This will soon be expanding to supermarkets across Germany – just look out for the slogan and promise, "NENI am Tisch" (NENI

For Haya Molcho, the main aim is just to share her tastes with as many people as possible. This approach extends beyond buying the products. You can also learn to make dishes yourself at the "Share It" cooking school that NENI offers in Vienna. It is based around the same philosophy as the restaurant: a feeling of family, combined with a love of life and put into a pot to stew. Give it a stir and serve it up to be shared with the family and friends who inspired it. This is what awaits the eager chefs at the NENI cooking school, and it has so far produced many enthusiastic acolytes.

Molcho recognizes that sometimes an event is too big for an individual to cook for, and that is when NENI is happy to step in with their catering service. As promised, "no event is too big or small" for the service to handle. The business is happy to take the reins while hosts relax and enjoy their

If you prefer the traditional dining experience, you can look forward to the beautiful spaces that NENI has moved into. The decor is as eclectic and playful as the food. In Berlin, bright red and turquoise chairs are silhouetted against plate glass windows. And it's delightful to see the city from this height, as the lights twinkle below. The plants in the rafters feel effortlessly fresh and warm familiar. In Zurich, the sleek leather chairs seat bankers and creative directors alike, and the "come as you are" philosophy creates a relaxed haven in an often formal city. Your dining experience might inspire you to take home one of the cookbooks on offer. The question is whether you want to learn to create Molcho's special brand of chaos ("Balagan") or take on the challenge of using fire in cooking ("Feuerküche"). As ever, there is something for everyone.

What has made this rapid expansion throughout Germany, with the aim of moving into other countries, possible? How has NENI come to offer such an astounding breadth of delicious and much-loved products? The strength of NENI's philosophy inspired 25hours Hotels when they first heard of their first thriving restaurant in Vienna. It quickly became clear that the two organizations shared more than just a keen business sense: they both knew how to make people happy. 25hours Hotels has found its niche and passion in bringing together fresh and diverse influences to create something powerful and unique. A glance through the huge variety of organizations and individuals they now proudly call partners confirms this. One bite of any of the rich and flavorful dishes served from the bustling kitchen at NENI represents this passion epitomized – international, surprising, and delicious.

It was clear that the philosophy of NENI went far beyond a single restaurant. The fond place it held in the hearts of Vienna's diners was proof of this alone. This intuitive recognition that 25hours felt about the great potential of the NENI kitchen has been proven right time and time again. Each time NENI has debuted in a new city it has quickly conquered the hearts, minds and, of course, the taste buds of the local population

Despite the expansion of her brand, Molcho has ensured that the core identity of NENI is entirely preserved. You can see the success of this approach by visiting a few of her restaurants. While the location and buildings are different, the same atmosphere is palpable in the air. All of the re her love of cooking and family. What makes an evening meal at NENI unforge Half the world may be on your plate, but you feel utterly at home.



# "Life is beautiful"













"We are an ensemble. For me, this is a stage, a theater production"



The Boilerman Bar Cologne, Dusseldorf, Hamburg, Munich and Zurich

Jörg Meyer might sound like a run-of-the-mill name, but this Jörg Meyer – inventor of the famous drink Gin Basil Smash, bar expert, businessman and connoisseur – is anything but run-of-the-mill. Freunde von Freunden met the man himself, originally from Lower Saxony, in one of his own designs: the Boilerman Bar in the new building of 25hours Hotel HafenCity Hamburg, and quizzed him on hotel bars, highballs and Hemingway.

Meyer perfectly fits into the stylish interior of the second Boilerman Bar, opened in March. Its fresh, hip, but a little nostalgic at the same time. Light floods into the room through a large window, brightening an otherwise dark interior. Lots of wood and the mural of an old salt smoking a pipe give the room a maritime flair - fitting for its location in the HafenCity, Hamburg's harbor area. Today, bar manager Meyer isn't behind the counter taking orders, but getting comfortable in one of the elegant leather seats, for a change. In his older 30s, he is an imposing figure who can make quite an impression through his bodily presence alone – he's a very tall, powerful man with a firm handshake. Meyer is a man with style, self confidence, and charisma, who radiates what he is: a self-made man, a doer. He modestly waves away any talk of his "bar empire" in Hamburg, but it cannot be denied that he is one of the biggest names in the business – both in the city and worldwide.

After finishing school, Meyer began his career by training as a restauranteur in Hamburg's Elysee Hotel, where he quickly noticed that the bar was his favorite place to be: "It's the only place where everyone is always in a good mood," he reports laughing.

Together with his colleague Rainer Wendt, the 40-year-old opened his first classic bar in 2006 in a small room of the renowned Café Paris in the heart of Hamburg's city center. Back then, the bar landscape of the harbor city was not as developed, and Le Bon Lion quickly became a Hamburg

Eight years ago, Le Lion moved to the opposite side of the street. On the way, he dropped the 'bon' from his name, but the concept hardly changed – it was just a little refined. Le Lion is a classic bar with a closed door. If you want to come in, you have to knock, Anyone who is allowed in can expect to enjoy exclusive, pricey drinks, the sound of subtle jazz in the background, and an international crowd: wonderfully old fashioned. In recognition of this, Le Lion was named the "World's Best New Bar" in 2008 at the Tales of the Cocktail Festival in New Orleans, and every year it is chosen as one of the official 50 best bars in the world, again. It was also in Le Lion that Meyer created the Gin Basil Smash, one of the best drink inventions of all time.

"We were standing in our rather warm bar and we said. We need fresh drinks! So we went straight into the pantry at the Café Paris and asked: What kind of herbs do you have? Then we stole a bit of everything and played around with them in the evening." Because the combination of basil and bourbon didn't taste good, the spirit was unceremoniously swapped. "Let's try it with gin, we thought - it happened by chance." The rest is history, and the Gin Basil Smash has been happily mixed and drank in bars worldwide ever since.

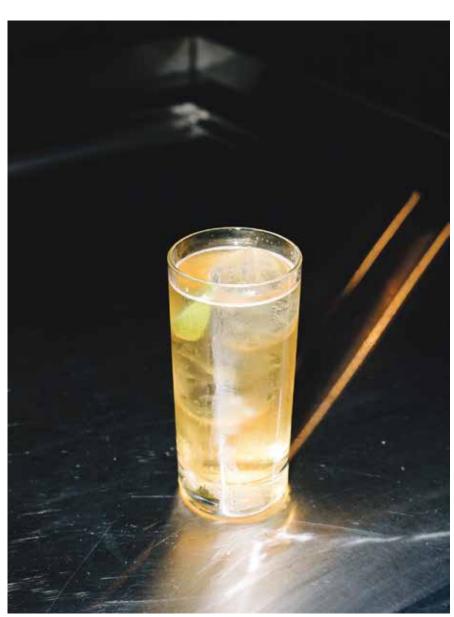
Chance played just as big a role when it came to the opening of Meyer's second bar, the original Boilerman Bar, three-and-a-half years ago. The location was offered to him and his business partner Rainer Wendt one evening, when they were sitting on the counter at Eppendorfer Weg 211, and they just had to accept it. The concept only developed later; the establishment was to offer a contrast to Le Lion. But the essential parameters of the sister bar were transferred: good service, high-quality drinks, the best products, simple quality. Meyer created a "dive bar" in 2012 out of Boilerman Bar, a place for hanging out and going under the radar with simple, good-value drinks that invited peo-

The speciality is highballs, meaning medium-sized, quick, relatively strong drinks, a cocktail category related to the long drink. The name of the bar "Boilerman" is inspired by the origin of the world "Highball". The term allegedly comes from the start of freight train traffic in America, explains Meyer. In 1840, in a time before the pocketwatch, let alone the wristwatch, train workers – engine drivers and boilermen - didn't know if they were running on time. If a train got to the station late, a ball would be hung high on a pole (a "high ball") signalling to the boilerman that he had to pile the fire up and get a move on. Thus the name was created, and it fits perfectly in this context: The Boilerman Bar offers fast drinks in a down-to-earth atmosphere. "And hard work," supplements Meyer laughing, "we found that fitting." The concept of this second bar came off perfectly – the establishment runs so smoothly that there is now another Boilerman Bar in the new building of the 25hours Hotel Hafencity Hamburg.

The success of Meyer's bars is not least down to his great staff teams, which he individually handpicks for each establishment. A sophisticated bar like Le Lion demands a different skillset to a relaxed dive bar like the Boilerman. "We are an ensemble. For me, this is a stage, a theater

He certainly hasn't forgotten how to mix and proves it right after the conversation, by mixing two of his current favorite drinks, with which you can welcome in the warm weather. For both drinks the rum Abuelo Añejo forms the base. On that note: While the original Boilerman focuses on whiskey as its favorite spirit, rum is the main speciality of the second Boilerman. Of course, no one will have to go without classics like Gin & Tonic, Moscow Mule, or the Gin Basil Smash, and, in any case. here every drink is still served with the best knowledge, expertise, and hospitality. In the end, that's what it's about.





## **HEIMAT Küche**+Bar

much more than that. The word implies a complex series of allusions to local culture and a sense of place. And that's just what HEIMAT, the in-house bar and restaurant represents.

The hotel is located in the center of the hip HafenCity harbor district, and the upscale eatery pays tribute to the port city's maritime past and present, with warehouse shelves, stacks of oriental carpets, and found objects related to the sea, creating cessful brand Samova. a sense of longing for the ocean breeze. It's a place to return to after a long voyage, or the perfect jumping-off point for a world

The food however, is very much rooted in the local region. with international flavors. HEIMAT serves simple dishes from regional ingredients. In practice, this could mean roasted cod, Wiener Schnitzel or Breton Apple Tart. Enjoy the best flavors of Europe, right there in your adopted living room.

The attention to detail that strikes visitors when they enter the meticulously designed interior extends to the sourcing of until midnight. Indeed, HEIMAT has everything you need to feel ingredients. Henning Weiss, Chief Development Officer, explains like you belong. how the staff personally visited the farm that supplies the meat for HEIMAT's signature burger. "We wanted to get a picture of how the Frisian cows live," he says.

THE GERMAN WORD "Heimat" translates to "home," but it means Just like home, HEIMAT is always there when you need it. In the morning hours, it caters to hotel guests, giving them a nourishing breakfast to send them on their travels. During the day, it's frequented by visitors and business people enjoying a light lunch while they catch up on a spot of work. Feel like a hot beverage? The delicious coffee is specially roasted by Elbgold, a Hamburgbased roaster, while the range of teas comes from the city's suc-

As day drifts into night, the bar starts serving cold Carlsberg beer straight from the tap as well as Hamburg's local-hero Astra, in its distinctive brown bottles. Wine lovers will enjoy perusing HEIMAT's carefully curated wine menu, featuring German and Diners can enjoy the best of north German cuisine mashed up international bottles specially selected by master sommelier

> As befits its role as the neighborhood's living room, the venue hosts regular events. Often a DJ will be spinning tunes or a local band will be cranking up the amp. And no need to watch the clock – the kitchen serves food until 23:00 and the bar is open





# Der Dachboden

PERCHED ATOP Vienna's beloved MuseumsQuartier, Der Dachboden offers a stunning view. All the major landmarks of Vienna rise out of the glimmering lights of the city's streets, showing an uninterrupted vista that stretches from the majestic Parliament building to Leopoldsberg. The whole city is at your feet. The outstanding view is complemented by the warm atmosphere. "Everyone should feel at home here," says their bartender, and it looks like everyone does.

Throughout the day, the atmosphere gradually evolves as different visitors come and go. In the afternoon it has the warm chatter of a coffee house as families take a break from sightseeing and students catch up after a morning of studying. As the sun sets, people finishing work and looking for an evening drink bring with them an excited buzz. The cocktail menu has been carefully redesigned to offer a delicious selection of fresh, fruity drinks. Insider tip: Try the honey suckle, which includes raspberries, vodka, and wild honey. Those who don't fancy a cocktail can

At Der Dachboden, eclectic music has been as carefully chosen as the drinks. Some DJs are locals and experts on Vienna's sound, while others travel from as far as Mexico to play at the bar. Every month brings a new and stimulating array of pop-up events, showcasing talent such as Viennese designer Lena Hoschek, whose chic and playful designs have taken the fashion world by

always rely on the bar's beer tank, which holds up to 4,000 liters.





## **Goldman Restaurant**

THE 25HOURS HOTEL The Goldman Frankfurt is invigorated b exciting contradictions, inspired by both Frankfurt and New York, the port and the urban jungle, cutting-edge modern design and the comfort of days gone by. And the Goldman Restaurant brings all of these together – it's colorful and classic. Guests rave about the "comfortably relaxed atmosphere" and the "perfect service." The Mediterranean menu is based on the tastes of the season chef and owner Thomas Haus insists on the best local and regional ingredients for his five-course tasting menu. At the Goldman Restaurant, you can really taste Frankfurt's creative Ostend district: The bread and cheese are all from the neighborhood. The red-checkered tablecloths and the old-fashioned navigational maps on the wall evoke the harbor, but the attention to detail remains fine-dining: Though the food is refined, the service is comfortable, full of warmth and personality.



DON'T LET the fact that they're served from a silver Airstream trailer fool you: these are high-quality burgers and fries. Maybe even better than good old-fashioned burgers. Burger de Ville's beef is 100% organic Black Angus, sourced from the surrounding region of Brandenburg. The buns are made exclusively for them by a specialist baker from Berlin at exactly 300 degrees Celsius. Their fries are cooked in peanut oil, because that's just the best way to do it. Burger genius Jürgen Klümpen takes care of the details, so you can just enjoy your meal. His philosophy? Burgers should be unfussy and delicious.

Klümpen has real gastronomic chops but these burgers aren't trying to be gourmet. Even in winter with snow on the ground, the heated canopy outside the trailer is full (and the homemade glühwein doesn't hurt either). Trust burger-crazy Berliners to lead visitors to the combinations that are truly exceptional. And trust Klümpen when he clues you in that his favorite meal is a cross between the BBQ and the Jalapeno burgers. The best of Berlin's happy-go-lucky dining scene is served with a smile – the only difficult thing is deciding which burger to go for.





# Das Esszimmer Hamburg

IN THE DINING ROOM, the interior is a little retro and the vibe is always hip. The menu is written on the blackboard walls, and the soft pink lighting around the bar beckons you to come closer. The heart of the restaurant is a long communal table with hot-pink cushions along the banquettes. It's a great place for a quick breakfast with a favorite design magazine or a crispy Alsatian Flammkuchen (tarte flambée) eaten while catching up with old friends - or making new ones. As evening falls, there's room for a cozy, candlelit dinner for two. When the weather is nice, take a seat on the patio, which overlooks Otto von Bahrenpark. Enjoy a summer evening on this chic terrace with a glass of wine and asparagus risotto: a perfect evening for jetsetters and locals alike.





# Chez IMA Frankfurt

GOURMET, FUNKY, and always fashion-forward, the muchbeloved Chez IMA, run by the Ardinast brothers, is located in the quirky denim-themed 25hours Hotel by Levi's. With chrome lamps overhead casting soft, cool light, it's time to celebrate the end of a long day of meetings with a beer from the fun, lime-green bar, and some of Chez IMA signature small plates. Or, stop in for a delicious burger and fries late at night. The goal is for the guests to feel good.

The menu is ready for "the trade city" with something for everyone in Frankfurt's international business community. To give just one example of the mix on offer: The hummus plate comes with homemade chili-vanilla jam. But there's plenty for those looking for a taste of Frankfurt as well: The Schnitzel recipe is straight from *Ima* (Hebrew for "mom") herself.



# The Paris Club

A SECOND BRANCH of Hamburg's wildly successful Café Paris is set to expand to other 25hours outposts in the future. The brainchild of Hamburg restaurateur Rainer Wendt, this piece of French elegance in the center of Hamburg has won the hearts of Francophiles, brunchers and aspiring Parisians alike. Located in a former 19th century slaughterhouse, with a white-tiled interior, stepping into this bustling eatery feels like traveling back in time to 1880s Paris. Café Paris' regulars enjoy a morning beneath the exquisite Art Nouveau ceiling while savoring a coffee and a macaron. For an evening of pure French indulgence, Café Paris offers an unusual selection of perfect tartare dishes. Given Wendt's impressive track record, this addition to Düsseldorf's culinary scene is bound to be a success. As Audrey Hepburn rightly suggested, "Paris is always a good idea."



# Monkey Bar Berlin

WATCHING THE SUNSET over Berlin's lush, historic Tiergarten, a cocktail called King Kong in hand, the monkeys of the Berlin Zoo playing 12 stories below – what could be better? It's a bit surreal, but of course, this is what makes Berlin, Berlin.

The view alone is worth a visit. During the day, the bar is a riot of greenery, glass, and gleaming steel. Floor-to-ceiling windows on three sides fill the open, airy space with sunlight. Is it the view of the giraffes or the palms in the rooftop garden that makes the bar feel like a spontaneous getaway to somewhere special? Step out of the express lift from the street and you know you're in a little oasis in the city - or rather, above it. Hanging lanterns and Moroccan pillows make small luxuries - like a cappuccino from Berlin's favorite roaster Five Elephant – all the

But the cocktails are the real star: mixed for savoring over a good conversation as the sunset fades. It's no wonder Mixolog singled out Monkey Bar as their hotel bar of the year in its 2016 awards. The bartenders traveled all over the world collecting recipes before opening the bar, and it shows in ingredients like house-aged Madagascar rum and gin with pineapple and rosemary. And when the sun goes down, the DJs start spinning, with guests from as far away as Chicago and Sydney, and as close as down the road. With a Mai Tai in hand, the urban jungle slips away and the night begins. At the Monkey Bar, it's time to live big.







# 1500 FOODMAKERS

WALK OFF the buzzing broad streets of Vienna's MuseumsQuartier and into 1500 FOODMAKERS, and the transition is seamless. With space for up to 150 guests, the restaurant reflects the dynamic mix of cultures, styles, and art that characterize the exhibitions outside. Inspired by the hippest locations in New York and Los Angeles, 1500 FOODMAKERS effortlessly brings together Italian and American cuisine to produce the ultimate cosmopolitan combination.

Each aspect of the layout has been carefully crafted to reflect this dynamism. The space was designed and built by Augsburg-based architectural practice Dreimeta, who are currently hard at work perfecting the next 25hours outpost, the 25 hours Hotel Altes Hafenamt. Armin Fischer, head of Dreimeta, is a trained carpenter, and the restaurant's eclectic mix of spaces show his confidence when it comes to combining materials. There are wood and zinc tables spread over different levels, cozy little niches with leather armchairs, and even a large terrace outside bordering Weghuberpark. And yet, all these inspirations and designs come together to produce one unique atmosphere: that of being completely and utterly nurtured.

At the dining bar, customers experience the chef preparing fresh salads, olives, vegetables, and antipasti dishes before their eyes. Those struggling to make a choice should order the homemade lemonade and follow the signs on the walls, which read "Fuck it. Eat Pizza!" What makes it special? You'll have to search hard to find the usual combinations of mozzarella and olives. Instead, the Viennese diners are pampered with crisp crusts topped with fresh goat cheese, garlic, smoked ham, and leeks. Gourmands elsewhere will be delighted to know that the 1500 FOODMAKERS concept will soon be brought to other 25hours locations.



# Our Scientific Approach

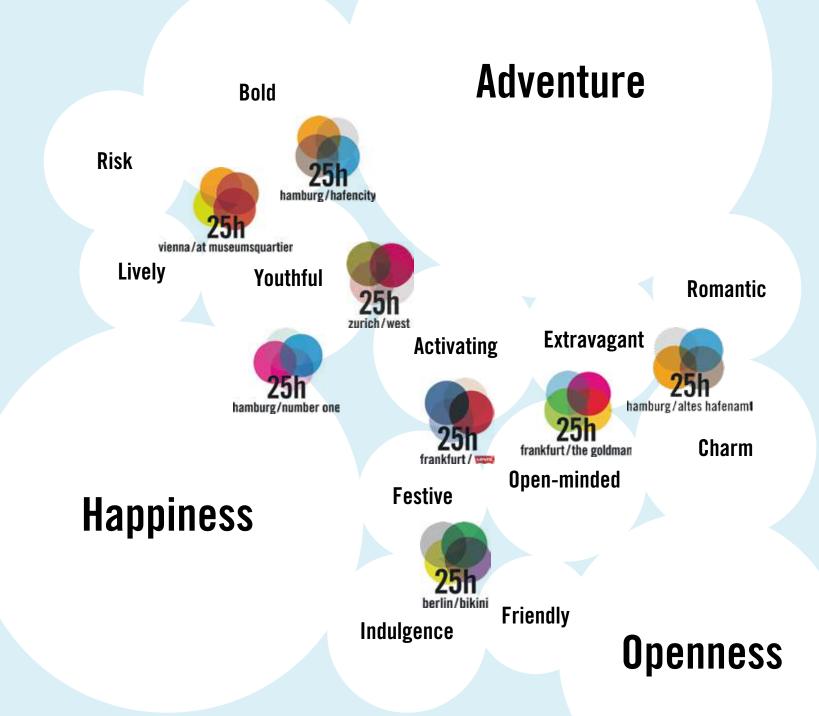
# 3D Marken - Cognitive Brand Analysis

the 25hours Hotel Group has partnered up with 3D the strategic focus of 25hours. Happily, the brand is Marken, the Institut für Markenwachstum (Institute for stimulating people in exactly the intended areas: Guests Brand Development) headquartered in Frankfurt. The often emphasize the experience factor, which is also company boasts 15 years of experience in cognitive and embedded in the 25hours storytelling strategy. perception science. With its scientifically grounded and empirically substantiated approach, it helps brands in thus equally challenging and inspiring for both sides and a range of industries achieve sustainable growth. That constitutes a reliable foundation for the future, particumakes it the perfect partner for 25hours, where particularly with regard to the further expansion of the group. lar emphasis is placed on thoughtful but steady growth.

Since 95% of our decisions are made subconsciously, the challenge lies in identifying and understanding certain processes in order to then leverage them for brands and their products. Only businesses that address customers purposefully and sustainably on this subconscious level will be able to anchor their brands in their customers' favor. In order to "decode" decision-making processes and develop practical instructions for brand managers, 3D Marken relies on studies of social motivation systems and special mathematics to quantify these complex relationships. A cooperation between 3D Marken and the cognitive psychology department at the Universität Zürich is the prerequisite for being able to meet these specific challenges

Using surveys of hotel guests, 3D Marken developed charts that identify exactly how the individual 25hours properties are perceived and where they are situated emotionally. The composite chart shown here demonstrates how the core values of the properties differ and where they stand in relation to one other. It thereby identifies subconscious drivers and decision-making

RATHER THAN RELYING exclusively on market research, factors in the selection of a hotel brand, and reviews The partnership between 3D Marken and 25hours is





### Fraunhofer-Gesellschaft – FutureHotel

WHAT ARE THE CHALLENGES of the hospitality sector in the future? in 2020: After checking in at the Showcase FutureHotel from a mobile What needs have to be fulfilled by a hotel by 2020?

The joint research project FutureHotel was designed under the di-Think Tank during the next project phase starting in March 2016 as an vative concepts and products.

- among them, Hilton Hotels and Resorts, multinational travel and tour- and challenges pertaining to their day-to day practice. Pioneering concepts ism company TUI, international technology company Philips, and the and solutions, which are being developed jointly in the Think Tank, will hotel portal HRS – the Fraunhofer IAO is researching relevant changes be directly implemented and tested by application partners. and their influence on the hospitality industry. Guests and their demands ity management and operations. New, forward-looking options for various ed according to the most current themes and needs. components of a hotel – guest rooms, reception, conference areas, etc. - will be presented. Technological innovations, as well as economic, application partners will be thoroughly prepared to face future challengecological, and social viewpoints will be taken into account.

In addition, the Showcase FutureHotel, located in the inHaus-Center in Duisburg, offers a unique opportunity to combine theoretical research with a real testing field. The Showcase displays the vision of a hotel room

phone, guests are greeted by a service robot. Then, after their exhausting journey, they can relax in an "Energybed," a rocking bed from the future. rection of the Stuttgart-based Fraunhofer-Gesellschaft for Industrial The Showcase serves as a demonstrative platform for future fields of Engineering and Organization (IAO) and is dedicated to central questions action, such as LED-lighting, room control, health and wellness solutions, regarding the hotel of the future. The 25hours Hotel Group will join the and innovative technologies. It also serves to present and evaluate inno-

Drawing from more than a decade's experience in hospitality with Cooperating with numerous companies from the hospitality sector seven locations all over Europe, 25hours will contribute relevant questions

Different scientific methods will support this research. Focus group are being analyzed along with the potential for optimization in hospital- workshops and surveys among hotel guests and experts will be conduct-

> Through their participation in the research project FutureHotel, es and further develop their strategy.

# Freunde von Freunden

FREUNDE VON FREUNDEN (FvF) is an endeavour built on the like Mercedes Benz, Swiss manufacturer Vitra, Nokia, modular strongest of foundations – friends, people, and networks. It is an independent and international publication featuring inspiring individuals from a diverse range of creative and cultural backgrounds. The story is always at the center of FvF content, and the goal is to present rich and personal perspectives on cities, artistic industries, international urban living, and much more. An honest and authentic approach drives FvF, and has enabled the publication to attract a global audience for its presentation of real people and stories from around the world.

Initially emerging from the design studio and agency NoMoreSleep, FvF was founded on a desire to have a more creative, fun, and personal outlet for the talents of the team. The idea was simple at first – to portray friends and tell the stories of how they live via a well crafted and modern website. Launching in late 2009. they began by featuring their creative friends in Berlin, and then these friends would recommend other friends to be featured, and then those friends would recommend other friends, and then those friends you get the idea. It was an organic and natural growth

In 2010 the scope was widened to include video content; then the next year, FvF spread its wings and started to cover international creatives in places like São Paulo and Copenhagen. This trend of growth has continued unabated, and in the past six years hundreds of individuals have been featured from all corners of the globe. It has lead to FvF becoming an internationally renowned brand for those who seek authenticity and inspiration, with around 25,000 readers visiting the site each day.

FyF has continued to grow, and while the website provides the foundation, it is only one aspect of all the services that are offered by the company. FvF Productions encompasses a full time Berlin-based editorial team, graphic designers, and photo editors. and is bolstered by an extensive network of more than 150 contributors across 80 international cities. Combining these talented people with years of experience in online publishing, FvF Productions offers their content production and consultation services to a range of clients. These include international brands

furniture brand USM, and 25hours Hotels, as well as smaller local companies and manufacturers.

Despite having its roots in the digital sphere, the agency has also launched a number of print magazines and books both for their clients and their own ventures. By utilizing the classic and timeless print format. FvF moved beyond digital, redefining the scope of their projects. Together with Berlin art collector and good friend Christian Boros, FvF released two hard cover coffee table books. The first, "Freunde von Freunden BERLIN" (2011), featured highlights from their first two years of publishing, and the second, "Freunde von Freunden FRIENDS" (2014) cast the net further to cover more international content, featuring 45 stories from 25

The strength of Freunde von Freunden lies in their awareness of contemporary culture. It's an asset they apply to all projects, including Companion Magazine, the ongoing print collaboration with 25hours Hotels that has fast became a hotel standard. Offering a destination guide to hotel guests. Companion's first issue focused on vibrant developments across Berlin, whereas Companion #02 and #03 revamped the design and expanded the magazine's scope to cover cities such as Vienna, Zurich, Frankfurt, and Hamburg. The magazine has maintained up-to-date and culturally relevant insights thanks to its network of local creative communities that live and work in the 25hours destinations. Companion has also featured great interviews, such as renowned Danish artist and entrepreneur Olafur Eliasson, and Kostas Murkudis, one of Germany's best known fashion designers. It has also followed the art and architecture team Niche through the arts hot spots in Berlin City West, taken 25hours guests on a bike ride through Vienna, and taught them about the urban gardening

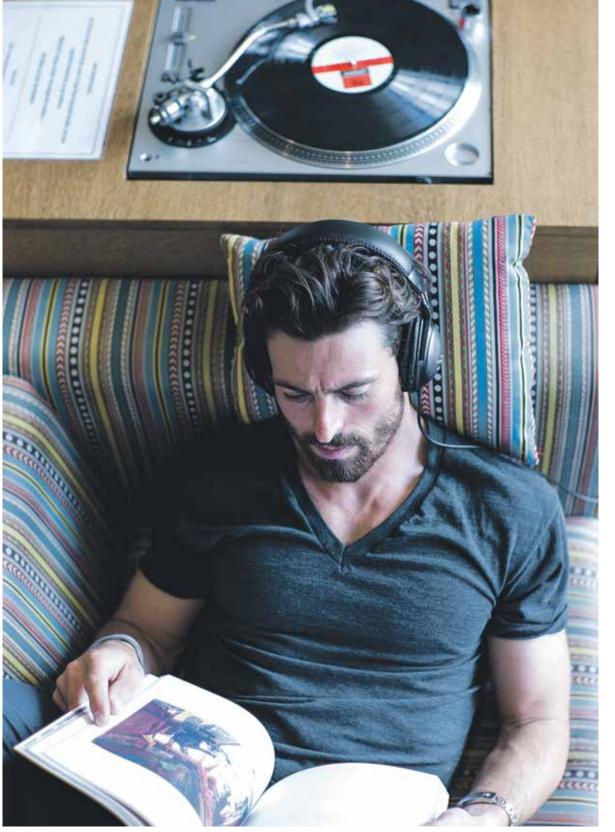
Companion Magazine is the traveler's friend, the one who tells them about the hidden spots and the stories that a usual travel guide doesn't tell. Companion Magazine is the perfect format for the always curious and adventure-hungry guests of 25hours.







# Fry Communications



25HOURS HOTEL GROUP has a strong passion for music. It's in their DNA – an obvious fact, even with ears closed. "Let's spend" program in every 25hours location – in the rooms, in communal the night together." "Come as you are." These iconic lines each spaces, and in its various bars and restaurants. The choice of make an appearance on the 25hours website, and on our pillow music is as eclectic and unique as the hotels themselves, from cases, and our hotel brochures, too. Both are a reference to music classical music to underground beats. One can find everything history – one is the title of a Rolling Stones hit, the other, a song from remixes to covers among the 2,000 songs listed on the by the legendary band Nirvana. It's clear that music inspires the 25hours profile on Frytuner. The songs are curated according to 25hours brand, but what's more, 25hours also believes it's a crucial part of the hospitality experience.

still provided by the shareholder board.

has offered expertise in the planning, execution, and implemenhas such a great impact," states the company's website. tation of sound-branding strategies. Lindén's team runs an infor hotels, restaurants, stores, and public spaces – one that seeks melody, tempo, and tonality." to enhance client brand values, create the ideal atmosphere, and only one of its kind on the market today. It boasts rating func-service in experiencing – and creating – the perfect moment has. tionality, mood switch, and custom playlist requests at the push

Since the beginning of 2015. Fry has been running the music day. The music is refreshed on a monthly basis and reviewed every It all started when Christoph Hoffmann, CEO of 25hours, met three months. Symbols like rain, clouds, or sun help to categorize Tobias Lindén of Stockholm-based sound-branding agency Fry and curate. Soothing morning grooves accompany breakfast, Communications at an event for the Design Hotels group, where afternoon tea is served alongside pop sounds, and after-work the Swedes were in charge of the music program. This encounter drinks may be enjoyed to house tunes. This sound parrative marked the beginning of a close partnership between 25hours, regulates itself automatically but can also be adjusted by turning Lindén, and his team. Many conversations followed, and personal playlists were exchanged between Fry, Hoffmann, Henning have special playlists matching their menus: At NENI, guests dip Weiss, and Ardi Goldman. Until now, the 25hours shareholder pita in hummus while listening to Mediterranean rhythms; at board has had a strong influence on the music branding of all 1500 FOODMAKERS, pizza is shared over an Italian-inspired their seven locations. Soon after that first, fateful meeting, the soundtrack. The skilfully curated program adds to the overall Frytuner, a streaming platform developed and distributed by Fry, guest experience. It merges with the concept, ambiance, and light has replaced the former in-house music service. Even with this to create a long-lasting memory of a stay at the 25hours Hotels. new partnership, today one-quarter of the curated playlists are "Our learning through hearing is often subconscious, and remarkable in the sense that it can change our behavior much faster than Fry is a highly competent partner in creating an immersive, visual cues. This phenomenon is often referred to as double loop 360-degree brand experience. For more than 20 years, the agency learning, and is an integral part of why branding through sound

"In the end," Lindén explains, "we offer an automated, cushouse production studio for sound and music, an underground tom-tailored soundscape set to increase sales, facilitate customtechno label called Colourful Recordings for Vinyl, and customized music profiling through their streaming platform, Frytuner. present your business. Music and sound help people to relate to Originally Frytuner was invented as a streaming music service their surroundings through elements of rhythm, ambivalence,

Clearly, 25hours has found a partner in Fry Communications, form subconscious bonds with core audiences. The player is the who shares a common understanding of the impact that such a

# Our Brand Partners

# **Stop The Water** While Using Me!

declares its philosophy in its name. The reminder to turn off the water while washing your hands, showering, and partner in 25hours. "An innovative concept, sustainable cleaning your teeth reflects the company's commitment to sustainable business practices.

Water is one of the planet's most precious resources and wasting it also wastes a lot of energy. Using 1,000 liters of water in the shower, for example, guzzles an century, Stop The Water While Using Me! decided that enough was enough. The simple instruction that their than 25 countries and counting. brand carries can drastically reduce this waste.

However, achieving this goal has not been at the cost of comfort. Their products are beautifully designed and luxurious to use. Whether you want a Natural Layender Sandalwood Conditioner or a delicious Lemon Honey Soap, you are in good hands. Stop The Water While Using Me! is headquartered in the historical Speicherstadt in Hamburg, just under 400 meters from the 25hours Hotel. The small team has been working passionately from this location for three years to prove ing with Stop The Water While Using Me!

THIS QUIRKY, sustainable, and natural cosmetics range to the world that sustainability can also look pretty darn good. In this quest, they have found a like-minded thinking, and great design – 25hours Hotels are the perfect match for us, just like we are for them," Stefan Kolle, manager of Stop The Water While Using Me! says with a smile. "This becomes clear when you look at how productive and relaxed our work together is." He has astounding 30 kilowatt-hours of power. In the 21st good reason to smile. Their brand has won many awards around the globe, and its products are now sold in more

> While it is evidently a successful business model. the entrepreneurs are committed to their work for more than just earning money. This is evident when reading about their Good Water Projects, which quietly runs in the background of everything they do. The idea is simple and genuine: Half of all their profits are spent on projects that help those in need access safe and drinkable water. Thus, behind the beautiful face of the brand is a big heart, and this is why 25hours is so excited to be work-



## **Freitag**



AFTER SEARCHING in vain for a means of transporting their designs when meeting clients, Swiss graphic designers Markus and Daniel Freitag decided to make their own bags. Not content to buy their materials from a store, Markus and Daniel took discarded tarpaulins from trucks, car seat belts, and inner tubes from bicycle wheels to make waterproof messenger bags. Now an icon of urban chic, Freitag's designs have since been exhibited in the Museum of Modern Art in New York. Their products embody a youthful, fresh zest for life, marrying style and functional design.

25hours is all about unencumbered exploration, which is why everyone who stays at a 25hours Hotel has the chance to sport one of these unique bags. A Freitag bag is found in every room and guests can use it for the duration of their stay. The only potential problem: having to give up their trusty new companion when they check out. Happily, 25hours also offers Freitag bags for purchase at their hotel kiosks.

## Swatch

FOR OVER 30 YEARS, Swatch has been one of the world's favorite watchmakers. Founded in 1983 by Nicolas G. Havek. this renowned Swiss brand expertly combines fantastic quality with creative design. And what is particularly unique about the company is its ability to surprise: Creative models, unexpected new collections, and exclusive special editions ensure that the watchmaker always remains a beat ahead of the market. Influential in the sporting world as well as the art world, the company is popular amongst mountain bikers, surfers, and artists alike. Demonstrating a keen eye for fashion, design, and culture, Swatch is more than just a watchmaker - it's a lifestyle brand that puts the fun back into life. Their products are cool. colorful, and playful, and they don't take themselves too seriously. Swatch's zest for life and emphasis on fun and enjoyment is why, for the last two years, the watchmaker and 25hours have formed the perfect partnership. Guests at the 25hours Hotels may buy the latest models without having to step outside

the hotel, and can see the pieces worn

in style on the wrists of the hotel staff

tainable way to explore a new city, and an equally origi-

nal retreat to return to at the end of a perfect day.

Two

Good

Wheels



"We see ourselves as hoteliers and restaurateurs. For all other services and products, we seek out partners and friends who can do it better than we can."

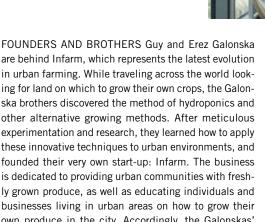
**Bruno Marti** 

#### Levi's



THE LEVI'S® BRAND epitomizes classic American style and effortless cool. Since their invention by Levi Strauss & Co. in 1873, Levi's® jeans have become the most recognizable and imitated pieces of clothing in the world – capturing the imagination and loyalty of people for generations. Today, the Levi's® brand portfolio continues to evolve through relentless pioneering and an innovative spirit that is unparalleled in the apparel industry. Their range of leading jeanswear and accessories are available in more than 110 countries, allowing individuals around the world to express their personal style. This unerring quest for personal and unique expression is what makes the relationship between 25hours Hotel and Levi's® so natural. Both ignore the fads that come and go daily, instead searching for something of value that will last into the future. They can both boast of being brands that people know, love, and trust. The 25hours Hotel is honest, authentic, progressive – and so is Levi's®. It was due to this mutual trust that 25hours welcomed Levi's on board to work on the branding and development of the 25hours by Levi's Hotel Frankfurt. With a shared vision, the two brands made the perfect couple, cooperating to produce something unique.





"Berlin's 25hours Hotel has joined the evolution in urban micro-agriculture.

farming. It is the first hotel and restaurant in world to have its own growing system for microgreens."

The microgarden uses cutting-edge methods to produce microgreens, which are intensely flavorful and nutritious miniature forms of our favorite green vegetables. Microgreens offer a remarkable concentration of experimentation and research, they learned how to apply vitamins and nutrients, with up to 40 times more Vita Nutrients than mature plants. Yet their intense flavor and aroma mean they taste like the fully-grown plant. For example, radish microgreens have a strong radish flavor. Whereas the better-known ingredient of sprouts businesses living in urban areas on how to grow their are processed in water in dark conditions, microgreens own produce in the city. Accordingly, the Galonskas' are grown nourished by sunlight and earth. These highventure has the potential to change the face of urban Iy sought-after ingredients belong to the domain of the most innovative chefs and gourmands. And it's no coin-In collaboration with Studio Aisslinger, Infarm has cidence that the microgarden can flexibly increase or opened a microgarden - the first of its kind - in the decrease production to meet a kitchen's demand, there-25hours Hotel Bikini Berlin. As Guy Galonska states, by avoiding waste and providing a sustainable means of

# Closed

GERMAN TRADITION, French imagination, Italian craftsmanship. Bringing together the best parts of each culture is what Closed has been doing since it started in 1978 with huge success. "We are into great designs and delicate details," says Alexander Pelster, Marketing Coordinator at Closed, simply. "And most of all, we want to make our customers feel comfortable - wherever they are." Closed believes that style and comfort should complement one another, rather than customers having to choose between the two. The company only works with the best materials ranging from denim to chino, and every piece is made to last. This is why Closed was chosen as a trusted partner to outfit each and every individual who serves as a face for 25hours, whether a bartender, a housekeeper, or a receptionist. Important to its whole philosophy is developing a relationship of trust with the customer. Closed will always deliver something that you can rely on.

Closed is a family-run business, giving the cheeky explanation that life is too short to work with people you don't like. This was important when they were deciding who to partner with, choosing 25hours Hotels because they were the best possible match for them. Both follow the same high quality approach while creating modern designs and cherishing each other's work. "We continue to be excited about this lasting and inspiring partnership. In Hamburg and beyond its borders."



#### Samova

THIS ORGANIC tea adheres to a simple yet powerful set of values: cosmopolitanism, sustainability, positive energy, and creativity. Samova is more than a mere tea vendor, they "live modern tea culture." While emphasizing that its culture is "made in Germany," the company still makes sure to integrate ingredients from all over the world, combining elements from several different tea cultures in order to create one very special experience. And when it came to pampering 25hours guests with the most inspiring decoction possible, Samova spared no effort, custom-blending Extra Hour for the hotel.

Sustainable, organic sourcing is of vital importance to the company. Its raw materials are renewable, recycled, and environmentally friendly. Samova is so committed to its organic philosophy that it engages an independent German institute to check that each and every ingredient in its teas is tested for harmful substances. Like 25hours, Samova is dedicated to hosting exceptional events, and moreover, both are committed to creative design. Just like 25hours, Samova is an emblem of a sustainable, creative, and passionate lifestyle. The playful tea names and beautiful award-winning packaging transform the simple act of drinking tea into a truly special experience.



# Viva con Agua

748 MILLION PEOPLE around the world don't have access to clean drinking water and more than 2.5 billion lack access to adequate basic sanitation facilities. FC St. Pauli footballer Benjamin Adrion was so troubled by the situation that he founded the non-profit organization Viva con Agua in 2006. Working together with Welthungerhilfe, a charity dedicated to fighting global hunger, Viva con Agua campaigns for the implementation of water projects around the world under the slogan "Water for all, all for water."

So far, Viva con Agua has raised €3 million, and has provided over 500,000 people with permanent access to clean drinking water and / or basic sanitation. One of Viva con Agua's current commitments is the Nepal Water Project. Using innovative techniques, Viva con Agua is raising money to build latrines in Nepal. Reaching around 8,000 households, the project has already achieved concrete results, improving health and living conditions, and making important steps in the fight against poverty. A mere €14 can provide one person in the Nepalese project area with access to clean drinking water, latrines, and

25hours is committed to charity, sustainability, and an ethical lifestyle. Therefore, they are proud to collaborate with Viva con Agua on its Nepal Water Project. 50 cents or 50 rappen from each online booking made with 25hours goes straight to the Nepal Water Project. Guests can also help with Viva con Agua's fight against poverty by donating at hotel reception desks, and direct donations can be made at any time via the beverage company's website. As of the end of 2015, 25hours collected €15,000 for the Nepal Water Project. A representative from Viva con Agua nad this to say, "It's great that 25hours Hotels are part of the Viva con Agua cosmos. All for water, water for all!"



## Mini

a new city. It can be parked in the smallest spaces, allowing its drivers to explore even the most unusual locations in style.

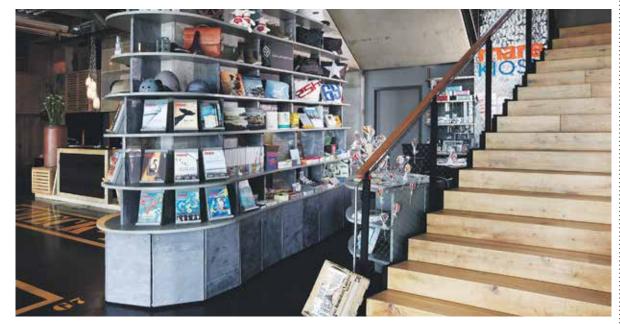
nesses are motivated by passion and take a unique approach. to take out for a free spin. And any guest who drives up in their The Mini brand not only represents a lighthearted go-kart feel- own Mini will receive a 15% discount on the best available ing and pure driving pleasure, it also encapsulates an intense, room rate that day.

MORE THAN JUST A CAR, the Mini is a philosophy. For their individual, and unconventional attitude to life. "The 25hours drivers, emotions are more important than grand gestures. Hotels stand for providing a modern hotel experience, individ-Delighting people is more important than merely impressing uality and creativity," says Florian Baumeister, Head of Brand them. Being different is more important than being interchange Communication for Mini Germany. "The two brands share the able. This is what makes a Mini the best means of discovering exact same values when it comes to authenticity, individuality,

As part of the collaboration, guests at the 25hours Hotels What do Mini and 25hours have in common? Both busihave the opportunity to choose one of a range of Mini models



## Mare



TODAY IT STANDS PROUDLY at the center of German publishing on living, economy, and culture, but mare, as the name might suggest, grew out of a humble passion for, and study of, annually since 2010, and is president of the Ocean Science the sea. Nikolaus Gelpke, the Zurich-born founder of the magazine-turned-publishing house, studied marine biology at unito name just a few of his commitments. versity and soon channeled his interest into setting up the 'magazine of the sea."

The organization's rise to its current status is a smooth one. Their consistently high-quality writing made it easily accessible cations and products, it is possible to hear and almost smell to an interested public. The editorial office soon expanded to the nearby ocean. Both organizations are committed to preservinclude a documentary series under mareTV and a publishing ing this part of nature, not only central to their work, but also house under mareverlag. Keeping all these different projects to their lives. running is enabled by their shared values: quality output and a connection with the ocean.

Gelpke himself has continued on his quest to save the world's seas. He initiated the "World Ocean Review" which has appeared

The 25hours Hotel HafenCity Hamburg was the perfect partner for mare. From their kiosk on the ground floor of the 25hours Hotel HafenCity Hamburg where they sell their publi-

# Gestalten

WITH OVER 600 BOOKS published, documenting and antici-were bound to find one another sooner rather than later. And pating vital movements in the artistic world, Gestalten is at the when they did, each brand could complement the other as cutting edge of topics ranging from design and architecture to Gestalten moved into the lobby of 25hours Hotel Bikini Berlin. photography and travel. Their experience and expertise, built The Gestalten kiosk here is the one-stop shop for anyone inup over the last two decades, greatly influences their predictions terested in creative inspiration and is a perfect extension of and judgments. Gestalten has gained international recognition, the Gestalten concept store at Bikini Berlin: it pairs well with

It is this globalism combined with an instinct for the next expertly and thoughtfully within the realm of design and strive trend or artistic movement that creates the common ground to inspire people to seek and accomplish the extraordinary. shared between Gestalten and 25hours. Both brands have a Located in one of the most creative cities in the world, 25hours strong personality, signature style, and both seek out creative, Hotel Bikini Berlin and Gestalten enjoy observing and contribexciting partnerships, working directly with talented contemporary designers and artists. Given their mutual interests, they row seat.

selling their products in nearly 100 countries worldwide. the bold identity of 25hours Hotel, as both brands operate

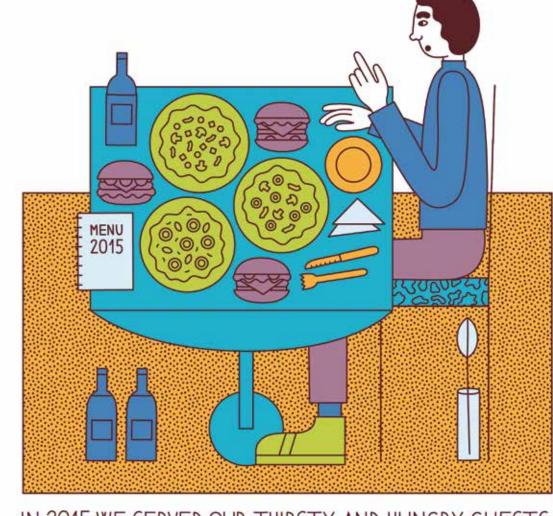


25hours Hotels

# 25HOURS ILLUSTRATED



THE TURNOVER OF THE 25HOURS HOTELS COMPANY HAS INCREASED BY MORE THAN 200% SINCE 2012.



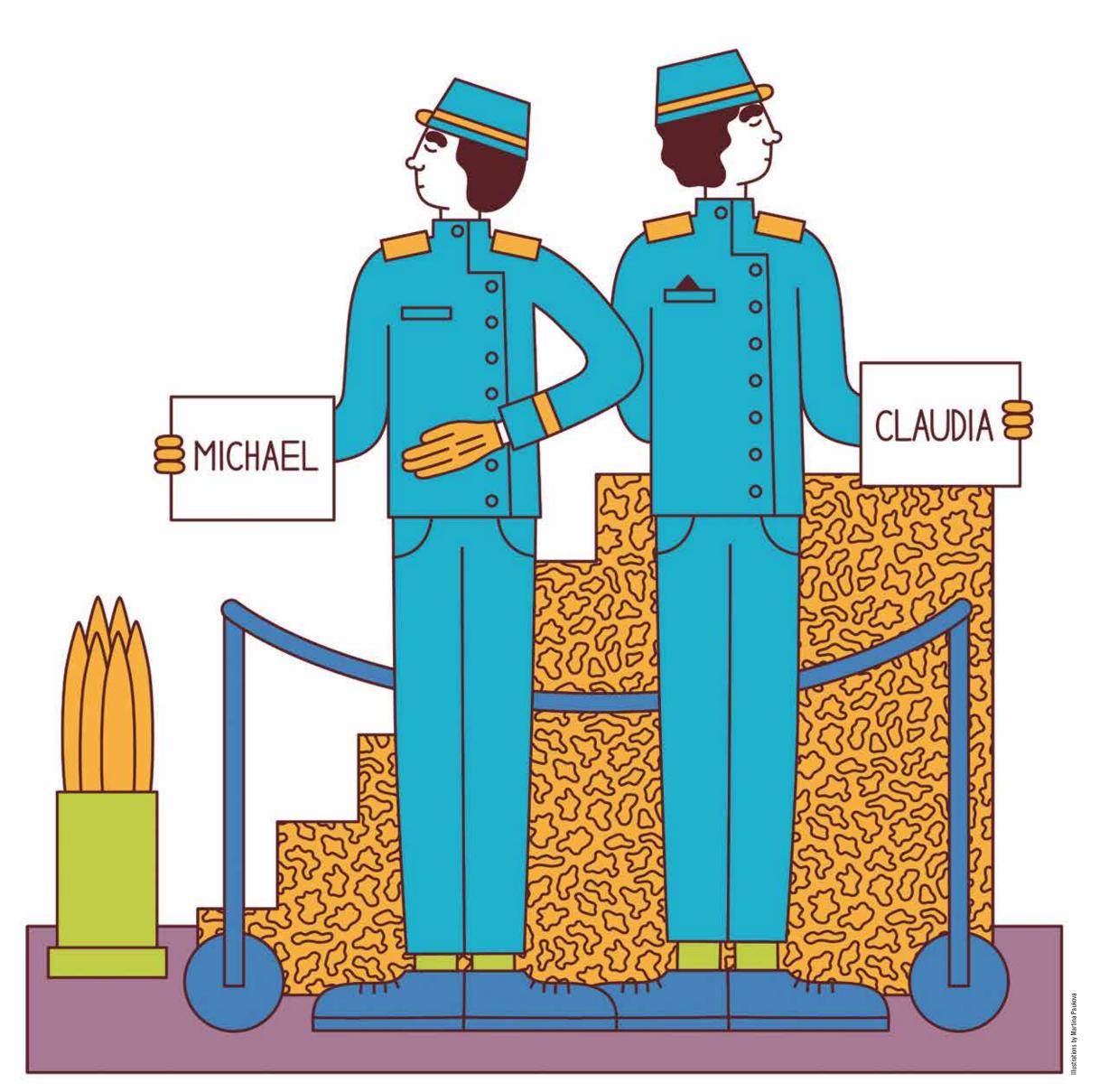
IN 2015 WE SERVED OUR THIRSTY AND HUNGRY GUESTS: 35,789 PIZZAS AT THE 1500 FOODMAKERS, VIENNA 15,463 BURGERS AT THE HEIMAT KITCHEN+BAR, HAMBURG 3,814 BOTTLES OF GIN AT THE MONKEY BAR, BERLIN



OUR HOTEL GROUP IS EXPANDING CONSTANTLY. BY 2025 WE WILL BE ABLE TO HOST ABOUT SEVEN TIMES MORE GUESTS THAN IN 2012.



OUR EMPLOYEES SPEAK MORE THAN 30 LANGUAGES. THIS MAKES THE STAY AT 25 HOURS VERY CONVENIENT FOR A GLOBAL COMMUNITY.



THE MOST COMMON NAME AMONGST OUR FEMALE GUESTS IS CLAUDIA, AMONGST OUR MALE GUESTS IT'S MICHAEL.

# Our Creative Partners

Our hotels tell stories that shall be experienced, lived, enriched, and talked about through our guests. Sometimes the distinct location of a hotel inspires its interior design. Sometimes the story of a hotel comes from all the lives that have been lived in the building beforehand. Over the last decade we have nurtured a strong network of innovative artists and photographers, renowned design studios, and brave architects who through creative rigor, have helped us keep our promise: to create no hotel like any other. They Location shape the voice of our brand. Here you'll meet the authors of our 25hours stories.

## **Sven Hoffmann**



Hamburg, German

Corporate Identity and Photographs, 25hours Hotel

The eyes have it. Over the last two years Sven Hoffmann has collaborated with 25hours on visual branding, corporate identity, brand claims, photography, logo creation, and the development of color concepts for seven individual hotels, while also working in parallel within the world of photography. As the former head of design at Red Bull Creative, Hoffmann has transferred his expertise to his own studio, producing a diverse portfolio that includes collaborations with fashion houses, book publishers, and magazines. He frequently photographs campaigns for German fashion designer Iris von Arnim and has had leading actor Udo Kier in front of his lens. In addition he created branding concepts and materials for Roland Kuffler's restaurants in Munich and Frankfurt. Hoffmann

prizes intimacy in his work, teasing themes out gently and slowly with exceptional results. He has applied his talent to photographic projects for 25hours as well as lending his keen eye for detail to the hotel group's website design and the crafting of its brand identity. With his design studio in Hamburg, Hoffmann cites 25hours' fearlessness as the reason behind their successful partnership to date: "They have the courage to take on big projects with a small team like ours." He intends to continue to approach design concepts in a thoughtful and holistic way, and never stay in one place for too long.

svenhoffmannjournal.com



#### **From Form**

Rotterdam, Netherlands

Story Concept, 25hours Hotel L'Eixample / Barcelona

From Form is a fascinating studio characterized by a rare skill-set. Their background in filmmaking and interior design may sound unusual, making them unlikely candidates for some of the projects that they have worked on. However, they enjoy navigating the new challenges that each piece of work throws at them. Key to all of their work is a seamless integration of their concepts studio provides a strong, local base, their work has been film, is quite a brave move." recognized internationally at film festivals in New York, Berlin, and Miami.

Thanks to their interesting background, their working life is endlessly varied. "We can build a film or theater set, while at the same time we're working on a graphic design project," explains Jurjen Versteeg, one of the co-founders. Each piece can therefore influence the next, meaning that their films borrow ideas and concepts from their designs and vice versa. Each time, an individualized product is created.

This fluidity and innovative attitude was exactly what made them right for working with 25hours. "We always applauded 25hours for their open-minded thinking," says Versteeg. "They are really good at spotting the right places in time and more importantly, connecting the right brands and people to it. This melting pot is crucial to building something that stands out from other hotel into the physical form. To make this possible, they have chains. And – it might sound a little cliché – but asking their own workshop within their studio. While their a film and design studio for a hotel design based on a

fromform.nl

# **Studio Aisslinger**

Berlin, Germany

Interior Design Concept, 25hours Hotel Bikini / Berlin, 25hours Hotel Friesenviertel / Cologne (planned), and 25hours Hotel Zurich Langstrasse / Zurich (planned)

Based in Berlin, Studio Aisslinger is a daring and innovative design company founded by Bavarian-born Werner Aisslinger. The multi-award-winning studio has its focus in product design, and ts trademark is an experimental relationship between new materials and technologies. Indeed. Aisslinger's own work appears in collections of several museums, and the company has worked with brands including adidas, Vitra, and Zanotta.

In addition to their impressive client portfolio, Studio Aisslinger also has experience in the hotel industry. Werner mself has been described as a visionary

multi-disciplinary, and this description is fitting given the breadth of his experience. He was responsible for the design of the Hotel Daniel in Graz, Austria which was named "Hotel Property of the Year" - and the Michelberger Hotel in Berlin. His clear talent and passion made him a natural choice to work with 25hours.

Their fresh and dynamic offices epit-

omize everything about the new direction that Berlin is moving in, and Aisslinger highlights the city as a key influence on their work: "Needless to say, with the 25hours project we attempted to capture the Berlin way of life, because when someone comes from Tokyo or LA, they're always seeking this unfinished, improvised, collage-like mix. I believe that it's much more important that the hotel is rather revolutionary in the industry. So much happens there that in fact has nothing to do with staying overnight." This successful partnership is still young. 25hours has plenty of work lined up for the talented designer, and he is also involved in designing the second 25hours hotel in Zurich (opening 2016).



# Dreimeta

Augsburg, Germany

Interior Design Concept, 25hours Hotel Number One / Hamburg, 25hours Hotel Altes Hafenamt / Hamburg, 25hours Hotel at MuseumsQuartier / Vienna and 25hours Hotel The Royal Bayarian / Munich (planned)

distinctive mark on the hotel and gastronomy industries. Its founder. Armin Fischer, began his career as a carpenter and applies his passion for materials and design accordingly high standard. Drawing on every discipline be the start of a new story. rom architecture to psychology, they are pioneering a tory." Fischer explains.

concept is hand-picked by Dreimeta. Fischer himself getting started. can often be found early on a Sunday morning heading

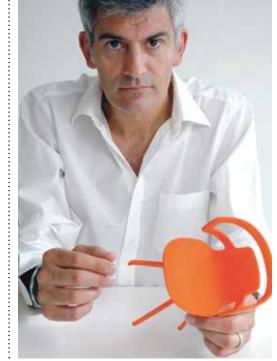
Dreimeta is a team of creative minds who are making a to an antique market to scout out unique furniture that makes their work have so much character. Some pieces are collected with a specific project in mind, while

'I don't yet know for what, but I have to buy it,'" says Fischer. This second group ends to each project. The goals of Dreimeta are set to an up in the Dreimeta warehouse, an eclectic furniture utopia, each piece of which could Their imaginative approach is paying off. Dreimeta have already designed the new kind of design technique. "What we do is tell a 25hours Hotel Number One Hamburg with huge success: the bar Dachboden has been

others are just too difficult to resist. "Sometimes you see something, and you think,

nominated for the European Hotel Design Awards, 2015. And what have they got How do they do this? Character, emotion, and indiplanmed for the future? "We want to keep executing exciting projects, just as we have viduality are all vital: Every piece used in the final design been," smiles Fischer. "So we're right on course." Indeed, it looks like they are just

# Alfredo Häberli Design Development



Zurich, Switzerland

Interior Design Concept, 25hours

Hotel Zurich West / Zurich

internationally established designer who that make his designs so widely celebratbut have also been shown in numerous and playful personality. exhibitions throughout Europe and received many awards over the past 16

years. Particularly celebrated are his DS-480 sofa on view in the perfectly designed Aesop Shop in Geneva and the "BMW Spheres" project, staged first at the Milan Furniture Fair in 2015 and back by popular demand at Art Basel.

Ensuring that they have character is important to Häberli, and this importance is reflected in his own studio. "Over the Based in Zurich. Alfredo Häberli is an vears, my studios have regularly changed character. The importance of a dollhouse built his creative empire upon a technior tree-house to a child is later fulfilled by cal background. After his education as a bedroom covered in posters and stickers," a structural engineering draughtsman, he says. "It is a place I am always glad to he studied industrial design at the Zurich go... And just like the child in the tree-University of the Arts. To this technical house, my studio feeds my soul." This training he then added the personality quest for character is apparent in his approach to designing the 25hours Hotel ed. Mixing emotion and function, this Zurich West. Taking guests beyond the unique edge means his pieces have not "banks, chocolate, and watches," Häberbeen limited to the comfort of the home, 

li introduces them to the city's lighter side

alfredo-haeberli.com



Frankfurt, Germany

Interior Design Concept, 25hours Hotel The Goldman / Frankfurt, and 25hours Hotel by Levi's / Frankfurt

Michael Dreher's energy is impossible to miss can accomplish, his reply is bold: "The whole now. world. In color." It is this daring nature that has

gotten him to where he is today. He likes to stay flexible and can work with a team as small as two or as large as 15. There is no "one size fits all" approach in his work and the range of projects he has completed is breathtaking. He developed the design for the chocolatiers Bitter und Zart and the bookshop for the Revolver Verlag. He's done all this while keeping one foot in the world of the fine art: His work is currently on view at Frankfurt's Museum of Modern Art. It is clear that he is leaving his mark on the city.

This great attachment to Frankfurt inspired his work for the 25hours Hotel the Goldman Frankfurt. Under his artistic direction, the concept of designing the guest rooms around genuine Frankfurt personalities was developed. "These are the people who turn the little cogs that keep this city going," explains Dreher. His decisive influence on The Goldman was the first in a series of collaborations with the 25hours and his good humor is infectious. Where others Group. Their easy way of working together comes might see boundaries, he stubbornly insists on as no surprise to Dreher. "We've grown up todiscovering opportunities. When asked what he gether," he says with a wink; they are old friends



# **Conni Kotte**

Interior Design Concept, 25hours Hotel HafenCity / Hamburg

Stepping into a room designed by Conni Kotte is a surprise. The furnishings and layout are so carefully chosen that a different era and attitude are evoked. You can leave your daily cares and worries at the door: The comfort and style that await you on the other side means the change does not come as a shock, but as something welcome, and necessary

Based in Hamburg, Kotte and her team create rooms that feel special. The key ingredient behind it all is authenticity. Rather than

start with the possibilities, as well as the limitations, of a room, they first think of an specific concept that they want to realize. Once they have an idea, there is no stopping them from working towards it, and style and functionality are not mutually exclusive for them. "An interior can be functional, but enchanting at the same time," they explain. The key is doing it with sensitivity and emotion.

The relaxed atmosphere at the 25hours Hotel HafenCity Hamburg is almost tangible. Leaving the daily bustle outside, guests sit and reconnect with each other. Every detail from the glasses to the flooring evokes the harbor outside. Blending love and intuition, it is not surprising that Kotte can conjure up atmosphere. It's just a shame that it's so hard

connikotte.com



passion for creative concepts and engaging experiences. For him, it's about creating a narrative.

the most important question: why should anyone go there?



**Stylt Trampoli** 

Interior Design Concept. 25hours Hotel Das Tour / Düsseldorf

It is hard to put the agency Stylt into any one category. They

are architects, designers, concept developers. They are com-

municators, thinkers, and pioneers. The agency draws on all

these influences when they are approaching a new project, and

they often approach new projects: Their portfolio currently includes over 400 restaurants, 250 hotels, and a variety of des-

tinations. And it's still growing. This stellar work has not gone

unnoticed: their U&ME Hotel in Sweden was a finalist in the

2XGold Key Awards and the Vimmersby Stadshotell was short-

So how do they keep control of a project such as designing

the new 25hours Hotel Das Tour Düsseldorf when it is being

pulled in so many different directions? How do they hold on to

one central idea when so many collective influences are build-

ing upon it? For Erik Nissen Johansen, founder of Stylt, the

Location

Gothenburg, Sweden

listed for the IH&P awards.

# Delphine **Buhro**

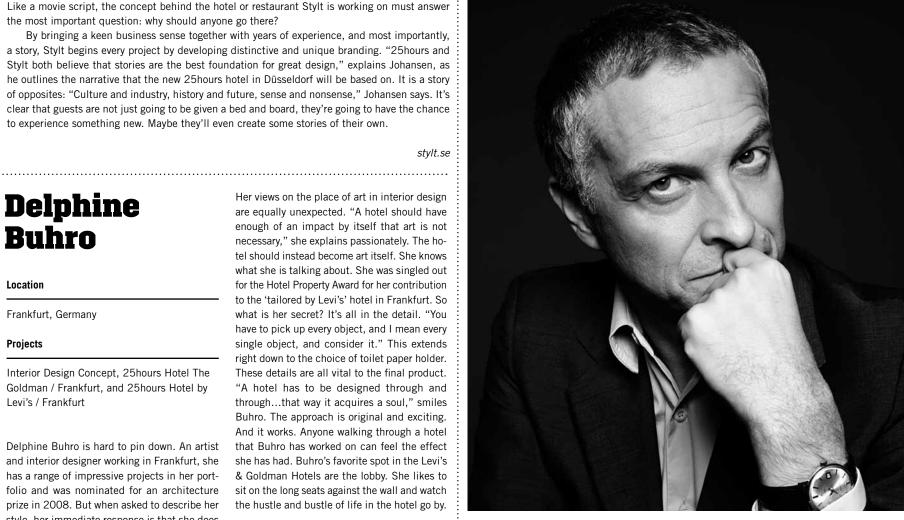
Location

Frankfurt, Germany

Interior Design Concept, 25hours Hotel The Goldman / Frankfurt, and 25hours Hotel by Levi's / Frankfurt

style, her immediate response is that she does not have one, instead preferring to stay independent of definitions, brands, and even time.

Her views on the place of art in interior design are equally unexpected. "A hotel should have enough of an impact by itself that art is not necessary," she explains passionately. The hotel should instead become art itself. She knows what she is talking about. She was singled out for the Hotel Property Award for her contribution to the 'tailored by Levi's' hotel in Frankfurt, So what is her secret? It's all in the detail. "You have to pick up every object, and I mean every single object, and consider it." This extends These details are all vital to the final product. "A hotel has to be designed through and through...that way it acquires a soul." smiles Buhro. The approach is original and exciting. And it works. Anyone walking through a hotel Delphine Buhro is hard to pin down. An artist that Buhro has worked on can feel the effect and interior designer working in Frankfurt, she she has had. Buhro's favorite spot in the Levi's has a range of impressive projects in her port- & Goldman Hotels are the lobby. She likes to folio and was nominated for an architecture sit on the long seats against the wall and watch prize in 2008. But when asked to describe her the hustle and bustle of life in the hotel go by.



# **Stephen Williams Associates**

Hamburg / Berlin, Germany

Interior Design Concept, 25hours Hotel HafenCity / Hamburg

From an old industrial loft in Hamburg, Stephen Williams runs his architecture and design agencv with the support of 20 staff members. They share a single open space, enabling the kind of

each project is given personal treatment. "With- the sea lapping the waterfront outside. in the design process a new 'aesthetic' is developed each time," explains Williams. "Most

are needed to provide a unique user experience." When it comes to hotels. Williams believes a guest's entire travel experience can be inspired and enhanced if surrounded by the right design. "Design enables a cultural exchange between people and architecture and, most importantly, between diverse individuals.' This is the reason he was thrilled to be brought in on a project for 25hours. Like musicians mixing genres and styles to create a new sound, 25hours plays with cultural icons, themes, and typologies to create a residential experience seamless communication so vital to their work. that is fresh and new. This is evident in the From the window, they can watch one of 25hours Hotel HafenCity Hamburg, where Hamburg's many canals winding between the Stephen Williams Associates have brought the Alster and the Elbe. It is a calm atmosphere, sea inside. Every tiny detail, from the logbooks but the energy in the room is palpable. This is in each room to the conference room housed the office that worked on the German head- inside a freight container, is there to surprise quarters for Facebook, Twitter, and Yelp, and and delight. "It is an homage to the industrial a range of hotels from the Boutique in Hamburg harbor, but also a fully functioning flexible to the Meininger in Brussels. What is the secret space," smiles Williams as he describes the behind his extraordinary success? For starters, lobby, his favorite spot. You can almost smell

importantly, we ask what special components

stephenwilliams.com

# **Mohammed Adib / Intercon**

Almaty, Kazakhstan; Barcelona, Spain; Cairo, Egypt; Dubai, United Arab Emirates; Shanghai, China

Design Concept, 25hours Hotel L'Eixample /

factors." This great attention to detail and readiness to take the time to understand everything

al recognition. As a result, his work takes him to all corners of the world. "It is not right to force a design style on all projects equally. We always take inspiration from the history and culture of where the project is – this dictates the style." In the case of 25hours in Barcelona, this careful approach was exactly what was needed. The story behind the concept was a strong one – the whole hotel was to be themed around a cabinet of curiosities straight out of a movie set. It would have been easy to simply clutter the surfaces with odd objects, but Adib recognized the potential for something more. "We needed to build the idea into the visitor experience, allowing each guest to bring out the Based in Barcelona, Mohammed Adib is one of curious explorer inside of them," says Adib with a passionate the creative masterminds behind the new gleam in his eyes. This playfulness has been translated into the 25hours L'Eixample in the city's modernist design for the new 25hours Hotel L'Eixample Barcelona. While center. His signature style is his ability to acclimate to each new challenge, treating every to keep lots of the architectural features from the past, thus project individually. "We do not believe in a linking the old with the new. What was Adib's personal highlight fixed style," he explains. "Each project and from the project? "The way that 25hours developed the story, client has their own needs and requirements and the varied team of creative minds that they put together." and we always learn and adapt to all these It is never just about the end result, but the fun in getting there.

they do, has earned Adib and his team at Intercon internation-



# "Positive sales development is the foundation of our growth. In the future, we'll focus even more on the marketing of our hotels. The 25hours brand should be at the center of all activities."

Michael End Chief Operating Officer

# Our Head Office



**Michael End** 

**Chief Operating Officer** 

MICHAEL END IS responsible for Business Development and Operations for 25hours Hotels. Every day, nearly 900 rooms must be made fresh for guests and the operational processes of seven hotels supervised and coordinated. With staff from Revenue Management, Reservations, Sales, and Operations, he bears the greatest personnel responsibility at the Head

End joined 25hours nine years ago as a self-proclaimed 'generalist" at 25hours Hotel The Goldman Frankfurt. Since 2010, he's been at the helm of the Head Office in Hamburg, which opened that year. What started as an office of four has now become 400 square meters in HafenCity with a staff of 30 – "And it won't be the last office," he says. All signs point to expansion. To assure intelligent, assorted, and fast growth, every area of the hotel business has a partner in the Head Office: Business Development, Operations, Human Resources, Finance, Brand, Marketing & Communications, Hotel & Product Development

At the heart of End's work and recommendations lie two entral, interrelated questions: To what extent should the

brand experience, and to what extent must it individualize to stay true to its brand promise? Finding the right balance between standardization and customization is a challenge that each department must face in its own way. Pricing, for example, is determined universally at the Hamburg headquarters. There, too, strategies are adopted for the hybrid divisions of sales and marketing – like, for example, the decision to institute a hotel standard such as the in-house magazine Companion. But the implementation of those decisions – in this case, the actual display of the magazines in the hotels – is executed

At the moment, 80-90% of business volume is still contained to Germany, but that should change soon. Thanks to years of experience, the Head Office has laid the groundwork for that development. And yet, explains End, "With every house you find your feet anew

Centre César Ritz, Brig, Switzerland; apprentice ship in hospitality, Grand group standardize in service in keeping with a consistent Elysée Hotel Hamburg; GMP, Cornell University Challenge of his job

Finding the right people who understand our to join us in developing the company, Balance expectations and freedom so that employees can develop to their full

potential

Karen Mester-Lichtsinn

**Education:** Certificate in Hotel Business

Sciences); apprenticeship in hospitality

Administration, Hotelfachschule

Hamburg (University of Applied

Previous employers: Grand Hotel

Mussmann, Hanover: Schlosshotel

Münchhausen, Aerzen; Hotel Adlon

Head of Sales

Kempinski, Berlin

Felix Sigel

Born: 1982

Key Account Manager

**Education:** BA International Business

Hospitality & Tourism Administration;

Previous employers: Steigenberger Hotel

Herrenhof, Vienna; Swissôtel Zurich,

town, IN, USA; Lausanne Palace &

**BUSINESS DEVELOPMENT** 

Regional Revenue Manager

Education: Diploma in Hotel Manage-

Hospitality Business Management,

Previous employers: Hilton Hotels &

Washington State University

Resorts; Stanford Hotels

ment, César Ritz Colleges; Bachelor of

**Yannick Lorenz** 

Born: 1983

Corporate & MICE

University Center César Ritz

Spa, Lausanne, Switzerland

Born: 1982

BA in Hotel and Tourism

Management, University

"Reliable and transparent data assures us we're on the right track. In terms of people, technologies, and processes, our Finance Department is structured so that we can integrate new hotels quickly and easily."

Chief Operating Officer













**FINANCE** 

Born: 1984

**Steffen Fox** 

**Director of Finance** 

agement, Bad Honnef

Hotelmanagement, Vienna

Education: MBA in Controlling, Universi-

ty of Regensburg; Diploma in Hotel Man-

agement, School of Business and Man

Previous employers: Vienna International



BRAND, MARKETING & COMMUNICATION

A PAGE – or even two – would barely suffice to describe the work of Stephanie Schmidt and her colleague Maren Woldag. What they do could fill an entire phonebook. Schmidt's to-do list is a densely packed sheet of paper divided into priorities one through three. But if you're imagining a woman pulling out her hair, think again.

Schmidt is perfectly organized, extremely structured, always friendly, and above all. solution-oriented. Her daily professional life consists of dealing with the staff uniforms - designed by the brand Closed - thinking about proper bed linens, and making sure guests understand that the bathtubs in their rooms come equipped with sound.

But her larger goal is to create a service culture. For all the individuality of the different properties, explains Schmidt, the hotel group needs a unifying theme. Something that creates brand recognition for the guests on the one hand, and on the other, staff experiences that can be transferred from one hotel to the next, assuring that things run

When Schmidt started at 25hours in 2013, she traveled frequently, closely watching the workflow in the individual hotels and compiling stacks of notes with her observations. She wanted to illuminate and understand hotel operations – a real challenge given that the different properties not only emphasize their uniqueness but also developed organically, each operating in its own cosmos. In fact, though, they should be unified under a general set of guidelines. Policies and standards should be designed to make the staff more efficient and more effective, but also more satisfied.

To that end, Schmidt put together manuals that over time evolved into the in-house 25hours Wikipedia, or TIM (Twentyfive Hours Information Management). This system makes it easier for she and her colleagues to keep track of the big tasks and small details of business operations. TIM bundles and digitizes corporate knowledge and connects the employees at the various properties. A newsletter keeps everyone up-to-date on news, current projects, and the week's most important events.

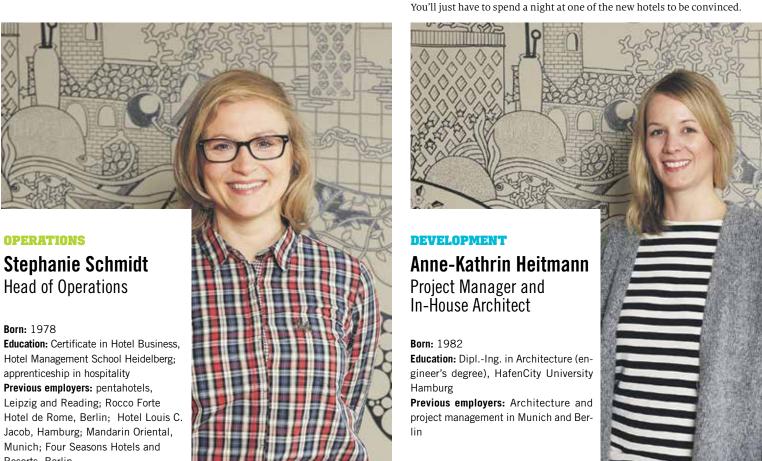
Schmidt's work is especially important in view of the group's expansion plans: Now, the new properties can directly benefit from the knowledge of the existing ones. And

IN FACT, Anne-Katrin Heitmann's background is in classical architecture. And yet she's been working at 25hours since 2013 and never once stood at the drawing table. Her work is part of development operations, and her position as In-House Architect is rather unusual for a hotel. Henning Weiss is head of the department, and Heitmann works hand in hand with Florian Kollenz. He examines the buildings on site, and she steps in

She starts by assessing the structural conditions of the property, thinking about what interior designers she could work with, and how many rooms there will be. But it's not just the guests who should feel comfortable at 25hours: Heitmann is also concerned with the back-of-house areas where her future colleagues will work. She plans the staff canteen, where they will store their equipment or have their offices. Each project poses its particular challenges. In Düsseldorf, for example, she had to somehow reconcile the very art-inspired ideas of a Swedish interior designer with the down-to-earthiness of the building services planner - people from two worlds, explains Heitmann, that can sometimes clash. For her that means acting as interpreter, balancing pros and cons, and mediating, while also never losing sight of the big picture. Compared to the traditional role of an architect, her work is much more interdisciplinary. Thank goodness her training provided a good foundation: She studied at Hamburg's HafenCity University, known for its progressive approach.

From her desk today, she has a spectacular view – almost all the way to her forme school. Not that she enjoys it often; most of the time, she's on the road. Heitmann jets back and forth between Düsseldorf, Cologne, and Zurich. For every project she supervises, she has to adapt to the specific characteristics of the new hotel. And when considering the many creative ideas of local stakeholders, she has to keep both temporal and financial factors in mind. In Dusseldorf, for example, an interactive electronic game was planned for the elevators. But when it became clear that €250,000 per elevator would exceed the budget, alternatives had to be found. At 25hours, however, if everyone's excited about an idea, it doesn't get scrapped just like that - and Heitmann thinks this

The original properties, she explains, were relatively small. With 80 rooms, it's much easier to convey a certain charm and authenticity. But the 33-year-old has her tricks. Even with 200 rooms, she manages to stay true to the 25hours idea, to preserve a feeling of intimacy and uniqueness. But like any good magician, she won't reveal her tricks. You'll just have to spend a night at one of the new hotels to be convinced.









# COMB JOU JOU AIC.





25HOURS HOTELS IS A FRESH and dynamic brand, built upon the shoulders of traditional hotel businesses. We are searching for new answers to the demands of an urban, cosmopolitan, culturally interested, and brand-aware audience. We develop individual, made-to-measure hotels with personality, in lively locations. Our concepts are based on innovation, responsibility, service, and design, but have individual focal points for each development. We fully devote ourselves to creating unique destinations with soul, inspired by their locations and shaped by art, culture, and

we are growing in an unhurried but steady fashion in vibrant, metropolitan destinations.

To date, our brand has been performing consistently well throughout all different market segments. According to our consultants, this growth and the high quality of our products is connected to design, facilities, and quality of services. 25hours hotels are both a product of, and catalyst

This very idea, we think, will be understood and received just as well internationally as in our existing locations. We invite you to learn more about our soon-to-be opened hotels.

# Our Development

# **Henning Weiss**

**Chief Development Officer** 

25HOURS MUST GROW. Henning Weiss ensures that any new hotels, wherever they are in the world, still maintain the individuality and spirit that is expected from 25hours. To this end, he deals with both the technical challenges that building a hotel involves, and develops pioneering products that give the brand a boost and secure its future viability.

Weiss, who grew up in a hotel by the North Sea, completed his professional training in the small but chic Louis C. Jacob school on the Elbchaussee in Hamburg. He joined 25hours following trips to London and Berlin. In 2006, he became manager during the opening of the Frankfurt hotels and was responsible for the opening of the 25hours Hotel HafenCity in 2011. In the following interview, he talks about strategies, trends, and where to find the perfect 25hours Hotel.

## Mr. Weiss, you have been with 25hours since 2006. What has

In 2006. I began as the Director of the 25hours Hotel The Goldman / Frankfurt, and was responsible for operations for the opening of our two hotels in Frankfurt. In addition to my main area of responsibility, I then started taking on the role of being the one to develop all of the 25hour Hotels that exist today. I have worked as the Chief Development Officer since 2013, which means that I am in charge of new developments for our products and hotel. I am also a member of our four-person Executive Board, During this time, we launched seven hotels and by now we have almost 500 employees. That's a lot.

#### How exactly do you create a hotel? What are the details of its development?

with every hotel. We search for the nucleus, the story. We decide on an interior designer who then comes up with an idea, deepens it, and then translates it into a design concept. At the same time, we look at the larger picture and reflect on which external partners could positively influence the brand experience for the hotel's is the way I approach my work in the professional hotel industry.

#### To what extent? What exactly is the difference compared to other hotel brands?

My work mainly starts when the contract is about to be signed. I then act as a point person interfacing with interior designers.

pay attention to our budget and make sure that these services are

The grand hotel business sounds very elitist... delivered on time – I do this until the hotel opens. In existing hotels, I always play an active role when we make brand and neighborhood. We instead try to democratize these values, to upstairs while students still lived in the old dorm rooms downdesign-relevant changes, for example, when we develop a new create an experience that is not just reserved for wealthy travelers stairs. That's one of our strong points in developing and realizing restaurant concept or carry out renovations or expansions. The and guests. rooftop bar of our hotel in Vienna would be an example of this. It's more about what's tried and true and not so much about diverse prerequisites and develop individual, sustainable, eco-

#### The designer definitely has a special role to play at 25hours ... We try to give our designers quite a bit of leeway to develop their ideas. The first drafts are supposed to be done without any interference from us at all. For step two, we have come up with development guidelines so that designers, owners, engineers, and

## I'm something like a product developer. We start from scratch It looks like it would be quite important in all of this to

hotel is being built and developed.

We build hotels, that means I'm moving in a given context. But we try to do something different. That doesn't mean that we constantly want to reinvent the wheel. Trends can be things that were clearly successful in the past and simply have to be adapted guests. With this approach, 25hours is relatively unique and so to new circumstances. We want to preserve the old if it makes sense or set it aside if it is no longer up-to-date. One of our core ideas is, for example, to periodically take concepts from the grand for a niche – but at the same time, for quality. hotel business tradition and to rethink them – also with respect to finance and economics. However, to develop an idea like this, value? Does our brand have one as well? And finally, are we also **process?** builders, construction companies, our brand expectations, as telling a beautiful story when we come up with such an idea? This We can run and develop financially successful hotels with 50-80

architects can better understand the 25hours brand while the combined in new ways. This concierge service is very lucrative 25hours Hotel is always the next hotel we open.

business people, creative types. There's no specific target group anymore. Our guests are people looking for something special,

#### With regard to future projects: Existing buildings versus new three factors are very important: Does the guest have an added **buildings, what does that mean for the implementation**

well as operations. I try to manage this in such a way that the is how we manage to stay close to the zeitgeist while not being rooms up to a maximum of 200-250 rooms. This ranges from new

The grand hotel business is usually very rooted in a city and

aesthetics or design. It's always about service concepts. Our book kiosk is a good example: We create a different one for every hotel often by partnering with an exciting publishing house (e.g. mare, Die Gestalten). We hire a person who can curate this store and be a very good concierge at the same time. We usually look for someone who knows the area very well and is exceptionally well-connected. That makes him or her "a local" – just like the guy or woman working in your favorite shop around the corner - all the while they're also offering classic grand hotel service. In

#### At 25hours, what's the typical hotel guest like? We get a range of guests: neighbors, travelers, friends of travelers,

#### Education Apprenticeship

1978

Hotel Louis C. Jacob

#### Previous employers

Hotel Louis C. Jacob, Hamburg; Savoy Hotel, London; Kempinski Hotel Bristol, Berlin

#### Challenge of his job

To manage different interests of all participating groups during our development projects

even operate hotels in buildings limited by interim use permits, such as in Vienna. We already started designing hotel suites the potential of the brand 25hours: We can adapt to the most nomically successful products. Fascinating existing buildings, of course, always come with a legacy – a history – and for us that history can be the lucky find, allowing us to tell a story.

#### Is there something like a perfect 25hours hotel?

There are hotels that work really well, where there's an optimal mix of concept, location, and cost-effectiveness, and where everything runs smoothly. The building in Hamburg's HafenCity is where storytelling works at its best – that's evident from all the a nutshell, we look for tried and true qualities reinterpreted and great feedback we get from our guests. But in brief: The perfect

#### In which cities can we expect to see a 25hours Hotel in the

We want to go to cities that are fun for us, but always provided that 25hours will occupy the right niche there. We envision hotels for instance in Amsterdam, Copenhagen, London, Cape Town, and New York. But either a small hideaway in the mountains or something by the sea are also on our list as a tiny counterpoint to our very urban destinations

# Our Perfect Hotel

We follow a "no house like any other" philosophy. Despite all their different characteristics, we still have a clear vision of the perfect hotel that we try to recreate with every hotel anew. We have standards when choosing a new destination and building. We define clear guidelines when training our front desk and service staff. And we follow a very clear idea of the ambiance that should await guests when entering our hotels, and of the service we want to offer throughout their visit. So yes, there is such a thing as the perfect hotel, but it can come in very different facets. Let us take you on a tour!

#### Overall requirements of chosen buildings

We create hotels in all kinds of buildings – whether new, or old – and are able to rebrand existing ones. Overall, we love buildings with a history and that tell a story. Exceptional architecture is something we love! Usually we are looking for more than 100 rooms (5,500 sq m gross floor area). And we absolutely prefer lively neighborhoods to airport, fair ground, or business district locations.

#### 1 Standard guestrooms

We need standard guest rooms of 20 to 24 sq m floor area (net) which roughly make up 75% of our room categories. The room layouts can be extraordinary and the windows must be able to fully open.

#### 2 Supersuite

We need some rooms to brag with! Supersuites range in size between 80 and 100 sq m, are multifunctional, and consist of various areas. Besides the size, our guests need to feel pampered with their extraordinary features.

Our lobby needs to make a statement and be accessible from street level.

#### 4 Restaurant

Our restaurants need to have a separate entrance. We don't believe in separate breakfast areas and love to cook on open fire. Our kitchens should always be open to, and visible from, the restaurant. Outdoor spaces are also essential: thus, we need to have a terrace or a garden accessible from the restaurant.

Whether tiny or huge – our bars have to be special and have character.

Whenever possible, we want access to the roof. There are many options of what we can do on the very top: We can have a pool, a garden, a bar or an area for wellbeing. Most important though is that the rooftop is open to the public.

#### 7 Well-being

Our guests expect basic amenities like a sauna, steam bath, and gym. Those well-being areas should not be located in the basement.

## The restrooms need to be outstanding. The

8 Public restrooms

guests will be so excited that they tell their friends about it after the visit. 9 Meeting

We expect functional rooms to be adjacent

to the public areas and love to develop

outdoor function and meeting areas.

#### 10 Special areas

We are creative. Roughly 30 to 60 sq m are needed for our special concept areas.

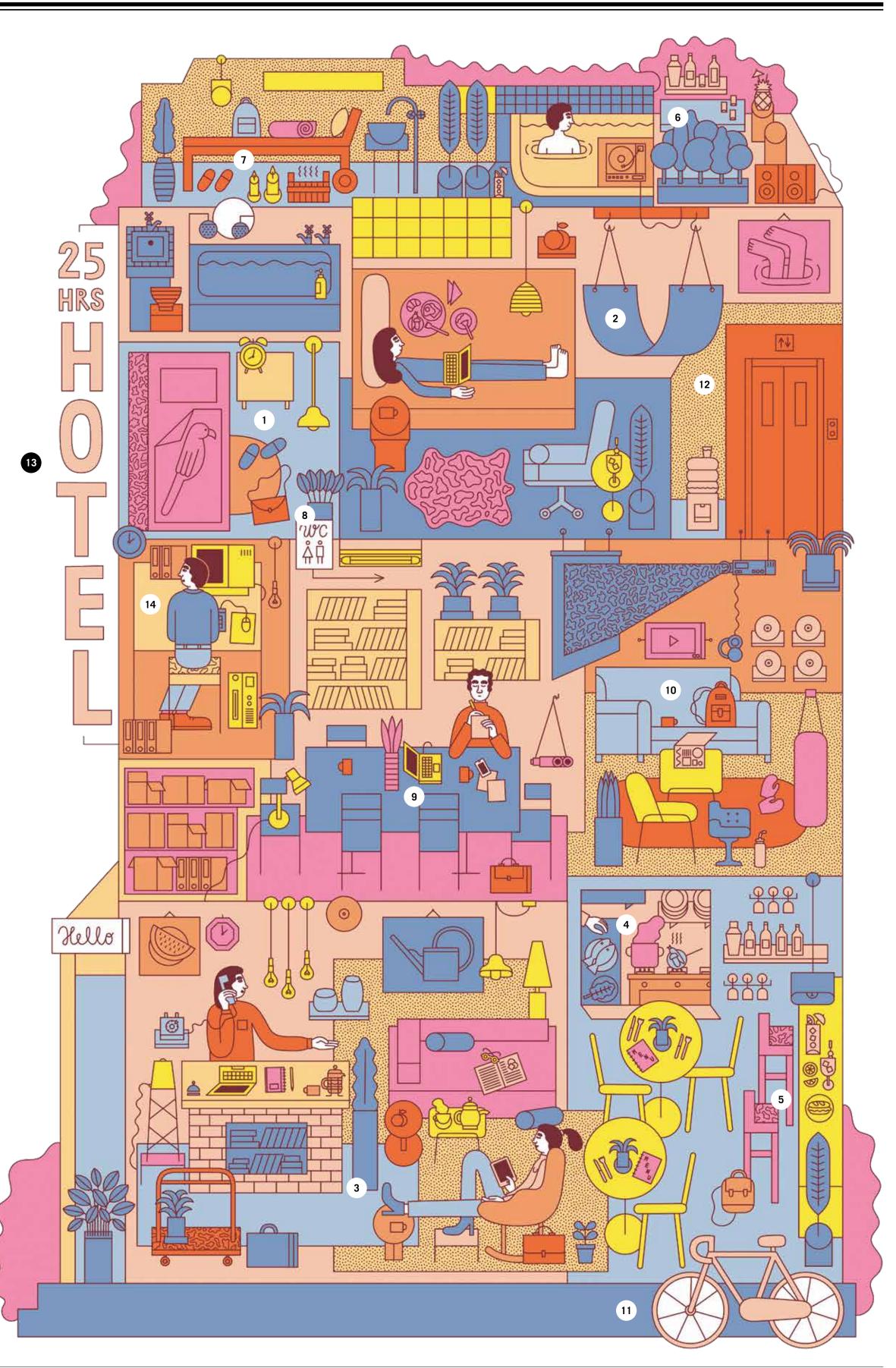
We expect one parking lot per five guest rooms and need visible, weatherproof, and safe bike stands.

The technical set-up of our guest elevators needs to allow art and design installations. Besides that, separate service elevators are expected.

We love huge, colorful neon signs for hotels and all relevant restaurants. Furthermore, illumination is vital for any hotel façade.

#### 14 Back of the house

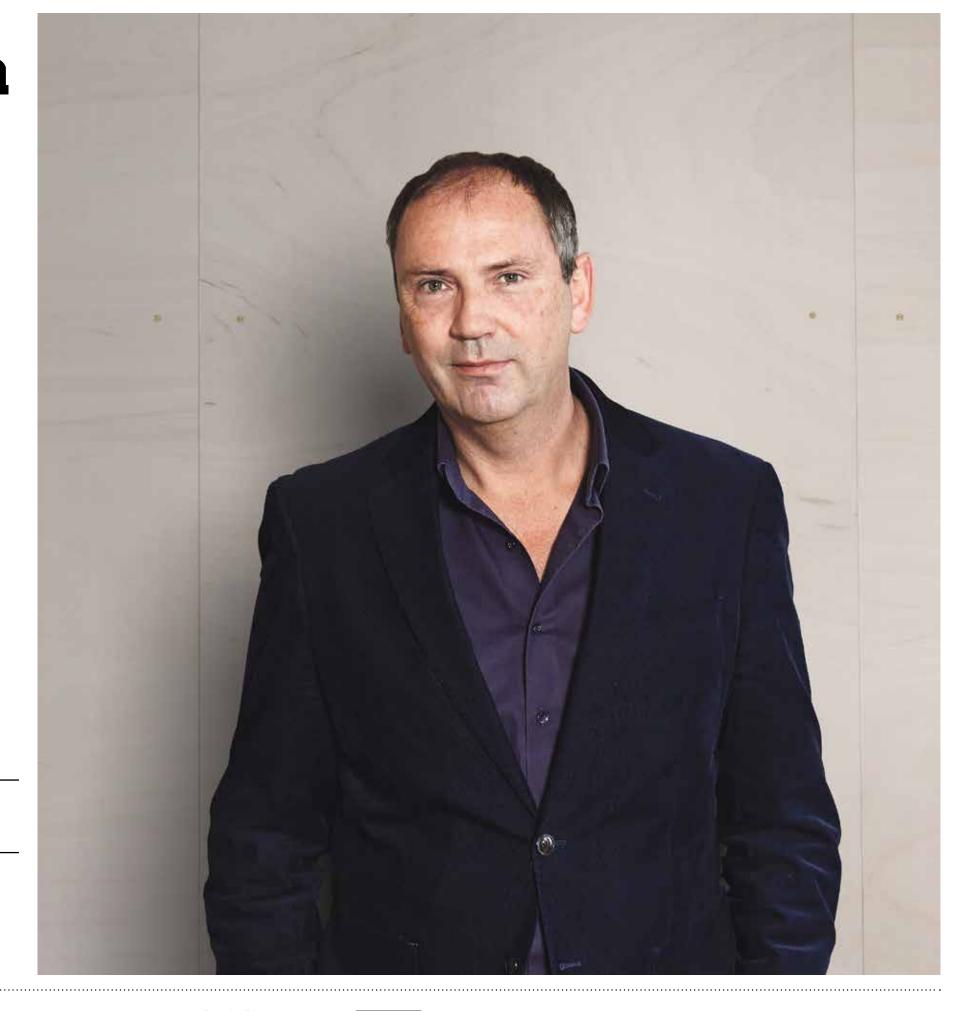
Our staff is dear to our heart and thus offices, staff canteens, and workplaces should have daylight. The offices should be adjacent to the public areas. Overall, a hotel needs more back of the house and storage areas than expected.



# 25hours Goes Leisure

# Christian Zenka

**CEO 25hours Leisure Projects** 



Hotel Atlantic Kempinski, Hamburg / Certificate in Hotel Business Administration

Der Club an der Alster / CEO

Protea Hotel Parktonian Braamfontein, Johannesburg / Grande Roche Hotel Kapstadt, Paarl / Deputy Director Renaissance Hamburg Hotel, Hamburg / Sales Manag Radisson Blu Senator Hotel, Lübeck / Deputy Director Arcona Hotels / Marketing Director Land Fleesensee / CEO Marketing and Service Gmbh

25hours Hotels: Authentic and individual - not just in the city but now also in leisure destinations.

You know one, you know none: 25hours Hotels' proven philosophy isn't just expected to continue in more cities. This year the company is stepping out of urban surroundings and expanding into the leisure segment. They're even founding a sister company. From now on, suitable areas, properties, and investors are being sought out in rural tourist locales. The company is seeking support from its sister company for the development, using the same resources and shareholders that are responsible for the construction and management of the 25hours city locations.

Only the director and shareholder, Christian Zenka is a different case. Zenka, who trained at the Atlantic Hotel in Hamburg, opened South Africa's first wine estate hotel in the '90s and most recently supervised the holiday region of Fleesensee, developing and establishing it as an umbrella brand. Working closely with Florian Kollenz, the longtime development manager for urban areas, Zenka will be leading the new leisure segment with the same 25hours passion. In the following interview, it's evident how well the two heads of development complement each other.

# Freunde von Freunden: What especially fascinated you about

times takes really unusual routes at 25hours and has the courage to define new boundaries; it's always impressed me. And I believe that it's possible to newly define the leisure sector together. If we manage that then we've achieved a lot!

#### ison to the city segment?

havens: sophisticated hospitality with a wink.

What kind of leisure destinations are you looking for? C: For starters, we're focusing on crisis-proof destinations. They currently include South Africa, the Alps, and Mallorca. Mallorca has not only become incredibly hip but also a destination where people can fly to from Germany and the rest of Europe at low

Florian Kollenz: Our choice of location in both sectors isn't only driven by economic factors but also emotional ones. The destinations where we're opening are places we are personally attracted to, and like spending time. I think in the end you always see how much passion and love we have put into our hotels, luckily, as today's guests and future guests are looking for authenticity

# Christian Zenka: The huge passion, the spirit, and the joy of the

job that's lived equally at the head office in Hamburg, as well as in the hotels themselves. I also greatly appreciate that one some-

# What must be considered with the leisure sector in compar

C: Above all, I think that we need to adjust our gastronomy concept strongly towards leisure guests. For me, this means creating platforms upon which communication - with locals as well - can take place even more directly. That can be made possible through events or parties alongside our gastronomy concept. Maybe we'll be the meeting point for the region. That's what we'd love. Of course, suitable recreational activities for the destination and the whole idea of well-being in the leisure segment play an even bigger role than in the city. Generally, however, we want to continue what 25hours already learned and achieved in the urban

prices throughout the year.

activities for the destination and the whole theme of well-being in the holiday segment play an even bigger role than in the city."

Christian Zenka CEO, 25hours Leisure Projects

#### Are your demands for buildings the same in both sectors? F: In both cases we always evaluate the overall package. When we

find a beautiful building, it can sometimes be the case that it doesn't matter whether it has the desired 140 rooms or just 75. A major difference between the city and leisure segment are the room sizes. In cities like London and Paris, where there's a general lack of space, we have to be more efficient. Guests usually stay for shorter periods and primarily need a good mattress and a functional bathroom. With holiday destinations the average length of stay is significantly longer.

different. In a city hotel lots of guests come alone, whereas in F: And they should quickly team up with us... holiday regions this is almost never the case. For this, we need a (both laugh) different guest room sizes and varying facilities.

F: That depends on the destination. If you're in the Alps. it's, for example, an area where guests can comfortably store their ski

C: And in general, the differences already start out in the rooms. The leisure sector needs larger closets. If you standardize, you soon run into a problem. This is why some hotel chains, which have their origins in the city hotel industry, failed when switch— C: Absolutely, I was surprised, for example, how many families

## At what point are you currently in the leisure destinations'

C: We're currently keeping an eye on the markets, checking what there is and might arise in the targeted regions. Then, together with investors, we begin to start tailoring packages.

F: It's easier to find investors for projects in urban destinations. London, Paris, Amsterdam, Madrid have a very large investment market with many different investment profiles. Particularly with the sites that we currently have on our expansion list, in the leisure segment, it's a real challenge to hunt for investors.

#### Therefore, flexibility is required

F: Absolutely, And fortunately, we can fully offer this in the urban field as well as with leisure destinations. We look at the scope of each contract individually to see what's possible and necessary to finally arrive at the product that we've imagined. Depending agement agreement; like a small toolbox from which each investor can pull out something different – a model that suits them. C: And it needs to provide a stage on which people can mingle. It's good that we're able to reach back into the toolbox for the lease. We, however, aren't afraid to take operational risks and in context. offer lease agreements in the leisure sector.

#### So vou're flexible with the contract model. Which areas is adaptability still required?

F: With the timeline. There are always situations arising in which decisions need to be reached very quickly. For one project, we

recently only had a window of two weeks to finalize a contract Such a task would be a no-go for many international chains, because they often have to go through several committees and this takes time to complete. Our hierarchies are very flat and thus we can make a decision within days and immediately proceed to

C: Flat hierarchies are definitely an advantage.

#### Your goal, therefore, is also to quickly and efficiently team up with interested partners in the leisure destinations?

#### When the leisure hotels are complete, what kind of guests are you expecting?

C: It doesn't differ in essence from the guests of our city hotels: young and young-minded people who appreciate good design, are open, want to experience little adventures, and be social. But it could also be families!

#### Do children feel at home in your hotels?

with children came to our hotel in Hamburg's HafenCity. Through the tonality in the houses, the fact that everyone is on a first name basis, and of course the cheerful and colorful design - kids quickly felt at home. We can individually accommodate for the traveler, family, and even couples in the leisure sector.

#### That's also the case for the city sector, wouldn't you say, Florian?

F: Yeah, but additionally we provide an appropriate environment

#### Where are you expanding this year in the urban sector? F: Venice. This will be a premiere for us: It will be the first time we are planning on taking over an existing hotel, a 500-year-old property located directly on the Grand Canal.

Sounds perfect! By the way, what three criteria does the perfect 25hours Hotel need?

on the potential investor's interests, we can offer a lease or man-

leisure hotel industry as well. Many operators shy away from a so that the hotel doesn't become an isolated island but is perceived

#### Privately, what can't be missing from a perfect hotel?

C: Golf clubs, a beautiful pool, and the countryside all around. F: Good gastronomy, a place where I feel comfortable at different times of the day, room functionality, and super fast WiFi.

"Our hierarchies are very flat and we can make a decision within days and immediately proceed to contract

negotiations."

Florian Kollenz Development Manager



# Florian Kollenz

**Development Manager** 

# Our Development Partners



"As investors with a long term outlook, we love to work together with operators who continuously seek to explore the needs of their potential guests. In this regard we see in 25hours a dream laboratory, finding unexpected answers to the simple needs of travelers and guests. The success of 25hours proves them right."

**Douglas Waibel** Associate Director PATRIZIA Deutschland GmbH / Acquisition

- Portfolio manager on behalf of insurance companies, pension fund providers, sovereign wealth
- funds, and savings banks Hotel assets under management: €400 million Buyer 25hours Hotel Das Tour / Düsseldorf



"We are glad to be part of the growth of this

**Christophe Piffaretti** Fund Manager Credit Suisse Real Estate Fund Hospitality

exciting hotel operator."

**Dirk Schuldes** Division Manager Commerz Real AG, Real Estate Markets Hospitality

"The hotel industry has

changed. More and more

travelers are looking

for fresh and innovative

accommodation

opportunities. 25hours

caters to all these

needs and knows how

to grow in a dynamic

market environment. As

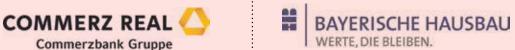
investors, we believe in

the attractiveness of the

25hours concept."

- Full subsidiary of Commerzbank AG specializing in
- tangible asset investments Assets under management worth €32 billion Investment into 25hours hotel projects are being

assessed in Europe and the US



"This 25hours hotel has an exceptional and distinctive design and has turned into a tourist hotspot and local attraction in a short amount of time. The hotel is perfectly integrated into our Bikini Berlin complex – an urban oasis in the middle of a pulsating city."

> Dr. Herman Brandstetter CEO Bayerische Hausbau GmbH & Co. KG.

- Bayerische Hausbau is the development and real
  - estate arm of the Schörghuber Unternehmensgruppe Real estate portfolio valued at €2.5 billion
  - Developer and owner of the 25hours Hotel Bikini /

# IMMOFINANZ

SPACE TO SUCCEED

"We are delighted to collaborate with 25hours, a partner known for its individuality and creativtiy. We are very excited about the new 25hours Hotel in Cologne, that will decidedly enrich the **Gerling Quarter. The Gerling Quarter impresses with its** interplay of location, flair, and architecture. Historical landmarks and contemporary new buildings exist here in

> **Dr. Oliver Schumy** CEO IMMOFINANZ

harmonious coexistence."

- Commercial real estate company with a European
- Emphasis on value-generating growth through
- acquisitions and project development Developer 25hours Hotel Friesenviertel / Cologne



• Largest provider of real estate investment products

Special hospitality-focused real estate fund

Owner 25hours Hotel Zurich West / Zurich

in Switzerland

"25hours hotels have gained significant market presence, both as a highly successful design and lifestyle operators and also as an F&B market leader. As such, they are not only recognized, but also sought after, as business partners for lenders, investors, and high net worth individuals. This is a great asset to have for FREO, as an investor / developer. We are delighted to name them our partner."

Matthias Lücker Founder, Chairman and CEO FREO Group

- European investor, developer, and asset manager of high quality commercial real estate
- Cohesive network of 15 offices in seven countries • Developer 25hours Hotel The Royal Bavarian / ment management



"The 25hours' development team gets straight to the point, works with a great partnership spirit, and offers one of the strongest brands in the European lifestyle hotel market. Involvement by the main partners and quick decision processes are also a very appreciated quality. This is why BNP Paribas Real Estate **Property Development is** committed to helping 25hours land their flagship properties in France, the UK, and Italy."

Associate Director BNP Real Estate Hotel Property Development

- Experts in all business lines covering the property cycle: property development, transaction, consulting, valuation, property management, and invest-
- 146,000 sq m deliverd in property development in Europe and 281,000 sq m under construction
- Assessment of joint developments with 25hours



"25hours is an innovator in the hospitality industry in Europe, and we strongly believe the brand can be a huge success in the United States. Given our experience with brands like Ace, Nomad, and Thompson, we deem ourselves to be a potential partner for 25hours' market entry in the States."

CEO & Co-Founder GB Lodging

- Hotel investment, development, and asset manage
- Developer of iconic hotels like NoMad New York, Ace Hotel New York, and The Beekman
- Sparring partner for 25hours hotel projects in

**25hours Hotel** 

# Das Tour / Düsseldorf

tricts," says Christoph Hoffmann, CEO of 25hours. "It may take a Germans have functionality, the French bring finesse. The rationlittle time for the neighborhood to accept us, but it also gives us the opportunity to be involved in the evolution of something new. It fits in nicely with our adventurous character." Hoffmann is enthusiastic about the group's newest location on Düsseldorf's Louis-Pasteur-Platz. As part of the ongoing city construction project Le Quartier Central, the hotel will be located among new accommodation and homes being built over approximately 36 hectares on the premises of a former freight station between

This meeting of the old and the new is just one of the many contradictions the hotel embodies. Swedish design team Stylt Trampoli is overseeing the design and development of a hotel interior that will entice those who travel to the city. The Gothenburg-based studio has diverse experience in the culinary and hotel industries and is known for their storytelling approach to design. Here, there was an opportunity too good to miss: Located in the French Ouarter. Stylt seized the chance to infuse the project with both French and German influences, bringing out the best

"WE HAVE HAD positive experiences with regenerated city disale is mixed with illusion, and mechanical order is softened by an organic approach. A child of both nations, the hotel is full of playful reminders of the different approaches they embody: Visitors can "wait to be seated" or "sit down anywhere you like." "We chose an international design team so that this theme is approached from as neutral a point of view as possible," explains Henning Weiss, 25hours Chief Development Officer. Tongue-incheek, he adds: "The Swedes should be able to vent their prejudices fully about Düsseldorf, Germany, and France.'

> Full of the quirky twists that visitors have come to expect from 25hours, if you are feeling your methodical German side, you can visit the Repair Kiosk to have a gadget or bicycle repaired. Pop down to the lobby and the smell of freshly baked bread wafting from the boulangerie will remind you that there is a slice of France waiting to be tasted. There is a bustling, international, and vibrant community within the hotel: It is clear that this district, once just a place to travel through, has become a destination in itself.

Opening

2018

Bedrooms

Gastronomy

The Paris Club, The Boilerman Bar

Architect

HPP Hentrich-Petschnigg &

Interior Design

Partner GmbH & Co. KG

Stylt Trampoli AB

• Investor, Developer & **Current Owner** 

ECE Projectmanagement GmbH & Co. KG



ECE WAS FOUNDED in 1965 by mail-order pioneer Prof. Werner Otto (1909-2011) and is owned by the Otto family. Hamburg-based ECE has been developing, building, leasing out, and managing large commercial properties in the business areas of retail, office, and transportation and is the European market leader in the field of inner-city shopping centers. ECE provides all real estate-related services from one source.

"We're delighted to be able to enrich the emerging neighborhood with this singular hotel tower. With 25hours we've now found another prime location in Düsseldorf with a prestigious operator."

Chief Executive Officer ECE Projektmanagement





**25hours Hotel** 

# Friesenviertel / Cologne



THE LOBBY of any hotel is one of its most important features. It is the guest's initial point of contact with the establishment, and

can't just copy and repeat older designs," explains Henning Weiß. Weiß is in charge of developing the new 25hours hotel in Cologne's imposing Areal Building, the former company headquarters of the Gerling insurance group. He immediately realized that the building's legacy had huge potential to embrace when developing the concepts that guide the hotel's aesthetic. This aesthetic is a marriage between the opulence of the Rhineland's post-war "Wirtschaftswunder" – a time of burgeoning growth and regen-

In the heart of the Friesenviertel district, the immense structure is being transformed into a diverse mix of apartments and



hotel accommodation. The striking circular shape of the structure is being preserved, and a particular highlight will be the approxwhere first impressions are made. That's why so much thought imately 500 square-meter lobby. The eighth-floor restaurant and has gone into the design of the lobby at 25hours Hotel Friesenvibar will offer spectacular views of the Cologne Cathedral, and the ertel in Cologne. Guests will be greeted by an expansive white penthouse suite will be built on top of the existing building, with circular space, at once imposing and inviting. The end result a terrace around its perimeter so guests can enjoy the truly spec-"Existing structures compel us to be especially creative. You cle dealership, and DJ booth will be located in the old counter area where customers once paid their insurance premiums, ensuring a return to the hustle and bustle this site was so long known for. Weiß has also floated the idea of including an organic farm shop to sell regional products: "It will depend on our partners and the overall hotel theme as to whether we can actually put that into practice." And while talks are currently ongoing about the design and concept of the new hotel, input from local creative partners from all backgrounds and experiences are actively being eration in Germany – and the era's optimism and utopian vision sought to ensure that the hotel will not only radiate internationwhich was tied to technological innovation and the Space Race. al charisma, but also, be deeply rooted in the community. In This retro-futuristic feel throughout the hotel will further trans- other words: It looks like one of Cologne's hearts is stirring back form this one-time economic behemoth into a stylish and excitinto action, and becoming a new hotspot in this vibrant city.

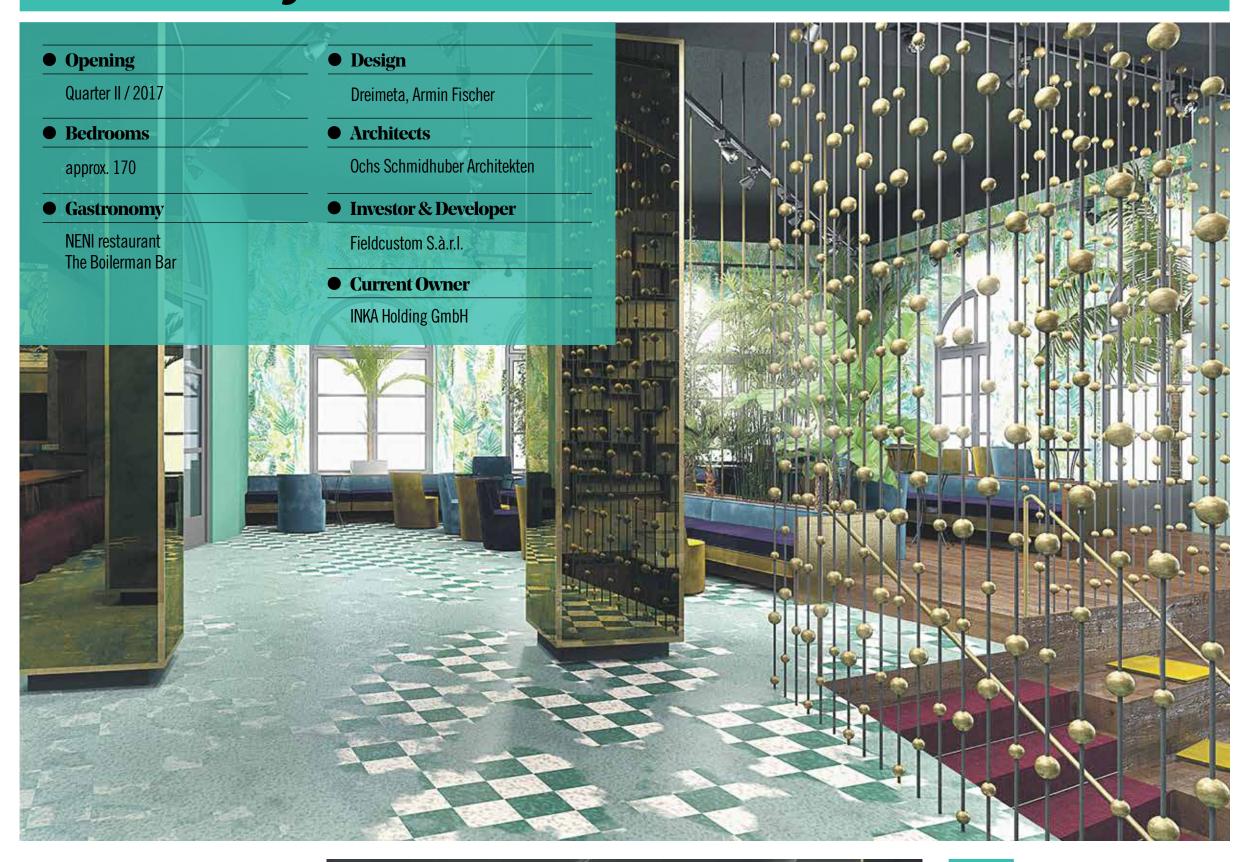




"Right in the heart of a big city, the rotunda in the Gerling Quarter presents a magnificent circular floor plan – a utopian entry way with unbelievable ceilings. The historic materials seem like contemporary witnesses of a bygone building age: black stone walls, white marble floors, golden façade elements, and continuous white stone as an elegantly structured exterior."

**Christian Heuchel** Founder & Partner Ortner & Ortner Baukunst **25hours Hotel** 

# The Royal Bavarian / Munich



THERE'S ALWAYS SPACE for another hotel, and this is particular ly true in Munich. With this hotel, 25hours is making their debut in Bavaria's capital. There was no point in forcing it until the ideal location presented itself. The historic post office directly opposite the station became the perfect candidate. "The history of this building alone is already a stylistic template for us to referring to Bahnhofplatz 1, the prestigious address of the new 25hours Hotel The Royal Bavarian. The lordly, Renaissance-style building was built in 1869 by architect Georg von Dollmann and originally served as a central post office and royal telegraph station. It still houses a Deutsche Post branch, making it the oldest functioning post office in Bavaria.

So how to transform this incredible location, steeped in history, into an inviting, stylish space for the modern guest to experience and enjoy? Indeed, the age of the structure presented a great challenge. You never quite know how a building will react to renovation and remodeling. Patience and creativity were required in equal measures; luckily, these are 25hours' strong points. The end result will be stunning: This will be history, with a dash

Augsburg-based design firm Dreimeta, led by Armin Fischer and his team, are undertaking the task of making sure the two elements coexist. The hotel is set to be an iconic yet ironic tribute to the royal Bayarian residence, as the design team seeks to turn the spirit of the early 20th century "grand hotel" on its head. Weary travelers find themselves arriving in a different era only steps from the platforms of Munich's main train station. The bold, brash color scheme and floor coverings are reminiscent of a time when travel was the privilege of the elite. A tiger gazes down from the wall, and visitors can sit amid a small rainforest in the lobby. The chic, slick bar has the enchanting feel of a gentleman's club, with its magnificent armchairs and heavy fabrics. You almost expect to see a 19th century explorer in the corner, enjoying a whiskey and cigar, and poring over his travel plans for the days to come. The building, the location, the city and the proud state of Bavaria offer the perfect setting for this fascinating and yet playful fusion of past and present. More has not been revealed - the curious will have to discover the hotel for themselves.





"For us as architects, 25hours is the brand that has managed to bring the upscale hotel into the here and now with wit, charm, imagination, and a sense of style, giving today's travelers what they miss most when in a foreign place: a home."

Founder and Partner Ochs Schmidhuber Architekten

25hours Hotels

**25hours Hotel** 

# Langstrasse / Zurich



THE SITE OF Zurich's newest 25hours hotel will be in the city's shiny new Europaallee quarter, an urban construction project led by Swiss Federal Railways. In the heart of the city, this quarter is seeing new accommodation, homes, and office space pop up alongside the central railway station. The area is constantly developing, and this vibrancy was exactly what drew 25hours to it. Being part of the energy that attracted it, the hotel will be a fusion of industrial character, colorful playfulness, and the authenticity Zurich is known for. It will be a pocket universe inside one building.

The hotel's design and story was developed by Berlin-based Studio Aisslinger, who were inspired by the contrast between what is both the liveliest area of Zurich and an ultra-modern, newly-built district. The floor that you enter on is comprised by different "corners," which create a veritable city within a city. The slick bar is one such corner, and with its high barstools and fresh plants neatly tucked away behind the stairs, it is stiff competition for Zurich's local watering holes. Stroll past the bar and you'll find the Flint Lounge, where guests can wait for their friends or enjoy a quiet read. In the middle, a fireplace adds a homey feel, and if you're lucky, you might even catch someone performing on the grand piano in the center. A large window offers a view of life going by outside, but with a multitude of experiences available within the hotel, there is a risk that guests may forget to leave!

The dynamism found at the entrance will continue into the rooms. There will be something for everyone, whether on a business trip, a family excursion, or a trip with friends. All of the rooms are themed around precious metals, alluding to Zurich's reputation as an international banking metropolis. However, this does not detract from the comfort and playfulness incorporated into each room. For instance, if you want, you can even spend the night in a bunk bed. This clash of Zurich's different cultures lends the hotel a universality, where broad-shouldered bouncers, creatives, academics, and ambitious bankers all feel at home. The space will be characterized by robust, industrial elements and thoughtful, stylish touches with Werner Aisslinger (who among others, designed the flagship 25hours hotel in Berlin) at the helm. Chief Brand Officer and Swiss national Bruno Marti is excited about this upcoming addition to the city. "The outbuilding on Langstrasse in Zurich will probably be one of the best micro-locations in our small group and the perfect accompaniment to the

Zurich West hotel." A little world of its own, the hotel is the perfect base to explore Zurich from - once you've finished dis-

covering the hotel itself!

"The 4th and 5th districts have been a magnet for artists, architects, industrial and fashion designers, and innovative restaurant owners."

From kreislauf4und5.ch





**25hours Hotel** 

# L'Eixample / Barcelona

AS THE FIRST 25hours hotel outside of the German-speaking world, this project needed the perfect spot to settle into. Where is the lucky neighborhood? The district of L'Eixample, famed for its Modernist architecture. The Rotterdam-based design and film studio From Form has been tasked with the development of the design concept, which is inspired by a character from one of their films, "Mr. Emilton", and his cabinet of curiosities. The studio has a strong background in film production, and so this was a new and exciting territory for them. "The idea that we would design an actual hotel has been so surreal to us," says co-founder Jurjen Versteeg.

The hotel itself has been infused with this surreality, starting with the type of building it will be in: an old hospital. Why not choose something more conventional? Because that's what everyone else is doing. In typical 25hours fashion, doing the unexpected was a top priority. Inside the hotel, this innovation continues. From Form has translated their cinematic narrative into an exciting architectural concept. Everything you would expect to find in a real cabinet of curiosities – vials of minerals, dodos, bird cages, exotic flora and fauna – have been woven into the aesthetic. Visitors can decide who they want to be for themselves: an explorer, scientist, seaman? All are possible within a visit.

Doing the nontraditional will, of course, bring more challenges than a normal approach. But From Form were ready for that, and even seemingly problematic room layouts are greeted as an exciting challenge. Creative solutions to unusual features are abundant throughout the space. One of the hotel rooms, for example, is tiny but blessed with a huge balcony: So why not turn the balcony into a bedroom, allowing guests to wake up bathed in the sunshine of Barcelona? The end result is extraordinary, and a unique experience for visitors to this endlessly exciting city.



"It might sound a little cliché, but asking a film and design studio for a hotel design based on a film, is quite a brave move"

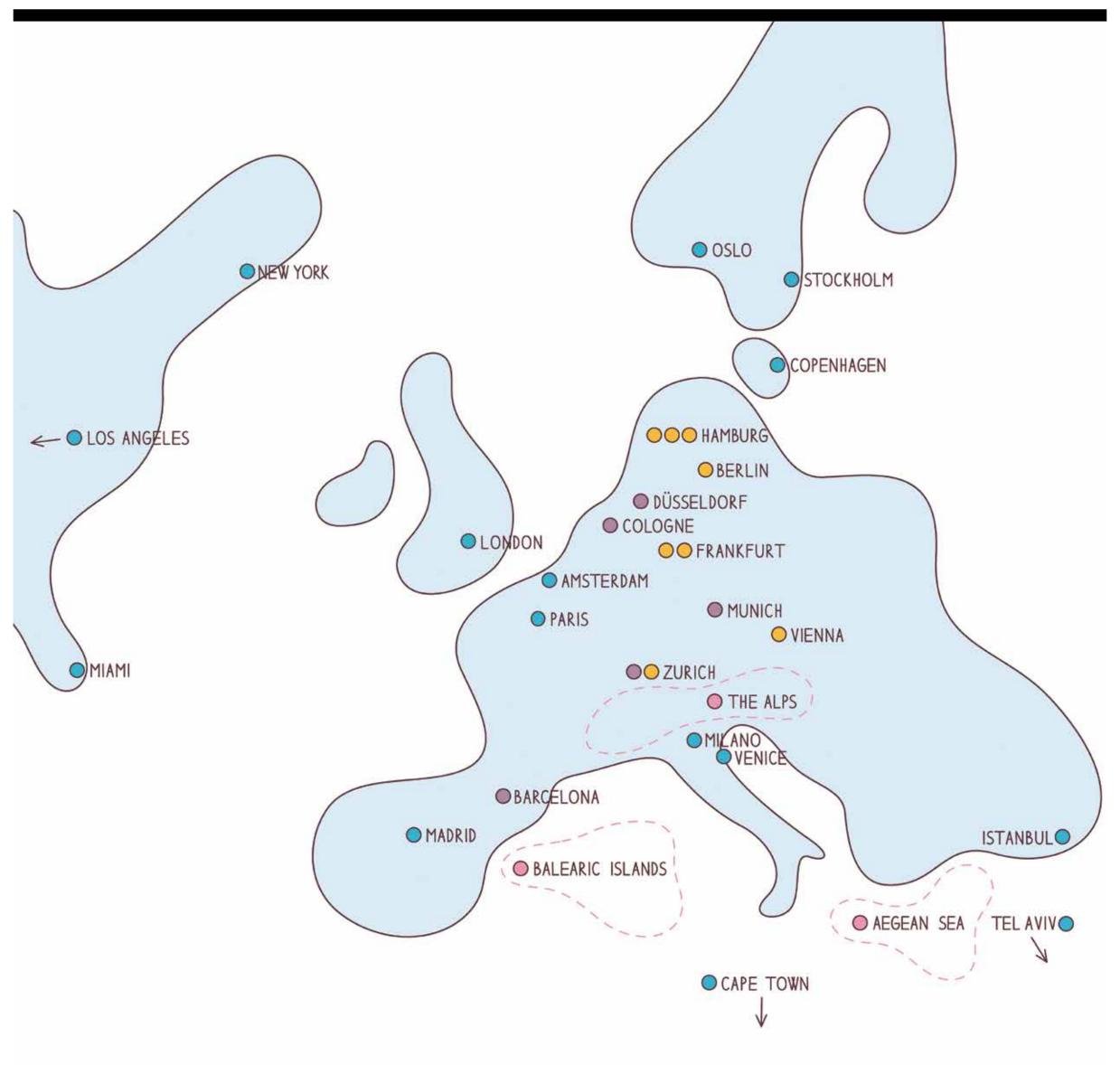
<b>Opening</b>	<ul><li>Concept</li></ul>
2017 / 2018	From Form
Bedrooms	• Interior Design
89	Intercon
Architect	• Investor, Developer &
Intercon	Current Owner
	Romel Innova SL



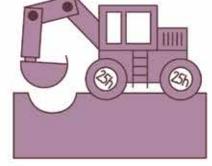


44 25hours Hotels

# OUR DESTINATIONS











Open Hotels Hotels to be Opened Soon

Leisure Target Destinations